

2Q15

Financial Results

Grupo Rotoplas S.A.B. de C.V.
Earnings Release

Grupo Rotoplas Reports Second Quarter and Six Month 2015 Results

- 2Q15 sales decreased by 13.3%
- Gross margin for 2Q15 increased by 440 bp year on year; a 30 bps increase for the first six months of 2015 as compared to the same period last year.
- 2Q15 EBITDA margin reached 11.3%; up 220 bp compared to the 2Q14.

Mexico City, July 21, 2015. Grupo Rotoplas S.A.B. de C.V. (BMV: AGUA) (“Rotoplas” or “the Company”), the leading provider of individual and integrated water solutions in Latin America, today reported unaudited results for the second quarter of 2015. The information within has been prepared at nominal value based on International Financial Reporting Standards (IFRS).

Carlos Rojas Mota Velasco, Chief Executive Officer, commented, *“Although we faced a very difficult operating environment in Brazil, we nevertheless were able to generate value and deliver strong results in Mexico and other countries with improved margins, implementing important cost and expense cutting measures. We have proven our ability to prevail despite the challenges the market may present, again demonstrating our resilience as we have in the past throughout our extensive history as a leading water solutions provider.”*

Financial Highlights

Figures in millions of MXN

	2Q15	2Q14	Var.	6M15	6M14	Var.
Net Sales	1,373	1,583	(13.3%)	2,743	3,291	(16.7%)
Individual Solutions	1,128	1,254	(10.0%)	2,327	2,416	(3.7%)
Integrated Solutions	245	329	(25.4%)	415	875	(52.6%)
Mexico	846	646	31.0%	1,598	1,609	(0.7%)
Brazil	298	762	(60.9%)	691	1,318	(47.5%)
Others	230	175	31.1%	453	364	24.5%
EBITDA Margin	11.3%	9.1%	220 pb	10.3%	11.9%	(160) pb
Individual Solutions	13.4%	9.1%	430 pb	12.5%	13.2%	(70) pb
Integrated Solutions	1.7%	9.5%	(780) pb	(2.1%)	8.2%	(1030) pb
Mexico	19.1%	10.2%	890 pb	17.7%	17.3%	40 pb
Brazil	(5.4%)	10.4%	(1580) pb	(4.4%)	6.7%	(1110) pb
Others	4.0%	(0.6%)	460 pb	6.6%	6.0%	60 pb

Results for 2Q15

Results for the Second Quarter 2015

Selected 2Q15 Financial Information

Figures in millions of MXN

	2Q15	2Q14	Var.
Net Sales	1,373	1,583	(13.3%)
Gross Profit	558	573	(2.5%)
<i>Gross Profit Margin</i>	40.6%	36.2%	440 pb
EBIT	129	106	22.6%
<i>EBIT Margin</i>	9.4%	6.7%	270 pb
EBITDA	155	145	7.4%
<i>EBITDA Margin</i>	11.3%	9.1%	220 pb

Sales for the second quarter decreased 13.3% year on year due to Brazil's ongoing economic and political crisis which again resulted in delays in sales of Rotoplas integrated solutions to government programs through previously signed contracts.

Second quarter gross profit decreased 2.5% year on year, however, Rotoplas achieved a 40.6% margin; a 440 basis point increase compared to the second quarter 2014. This increase was due to improved raw material costs which translated into a 162 basis point positive impact, as well as an improved sales mix.

Operating expenses represented 31.2% of total sales; a 170 basis point year on year increase which was primarily driven by expenses related to facility closures in Brazil, which represented a 163 basis point negative impact, as well as to startup costs associated with Rotoplas' US operations, which represented a 35 basis point negative impact.

Operating income increased 22.6% with a 270 basis point margin increase as compared to the second quarter 2014. 2Q15 EBITDA reached Ps. 155 million; a 7.4% increase compared to the second quarter 2014. EBITDA margin for the second quarter reached 11.3% which represents an increase as compared to the 9.1% margin in the second quarter 2014.

Results by Type of Solution 2Q15

Figures in millions of MXN

	Individual Solutions			Integrated Solutions		
	2Q15	2Q14	Var.	2Q15	2Q14	Var.
Net Sales	1,128	1,254	(10.0%)	245	329	(25.4%)
EBITDA	151	114	33.0%	4	31	(86.9%)
<i>EBITDA Margin</i>	13.4%	9.1%	430 pb	1.7%	9.5%	(780) pb

Individual solutions accounted for 82.1% of total sales resulting in 10.0% decrease as compared to the same period of last year. This is due to the fact that the Company registered sales of individual solutions to the Brazilian government during the same

Results for 2Q15

quarter of last year, which were then migrated to integrated solutions during the second half of 2014. Eliminating this effect, sales of individual solutions would have increased by 17.6%.

Integrated solutions contributed 17.9% of total sales and decreased by 25.4% due to the delay in Brazil and Mexico's government programs.

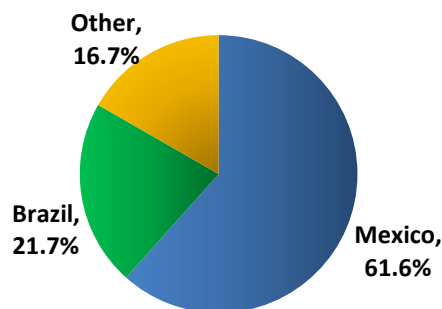
The EBITDA margin for individual solutions increased by 430 basis points to 13.4%, while the margin for integrated solutions decreased by 780 basis points due to reduced sales in this category.

Results by Country 2Q15

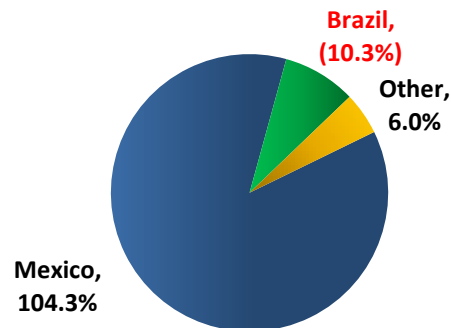
Figures in millions of MXN

	Mexico			Brazil			Others		
	2Q15	2Q14	Var.	2Q15	2Q14	Var.	2Q15	2Q14	Var.
Net Sales	846	646	31.0%	298	762	(60.9%)	230	175	31.1%
EBITDA	162	66	NA	(16)	80	NA	9	(1)	NA
EBITDA Margin	19.1%	10.2%	890 pb	(5.4%)	10.4%	(1580) pb	4.0%	(0.6%)	460 pb

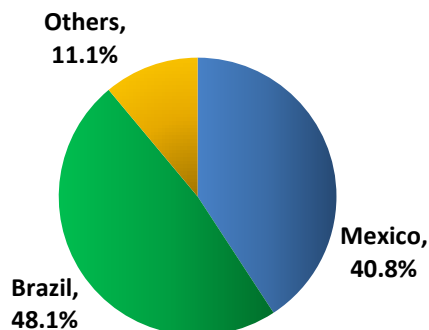
Sales 2Q15



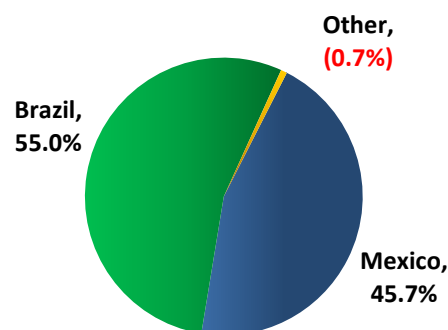
EBITDA 2Q15



Sales 2Q14



EBITDA 2Q14



Results for 2Q15

Results for the 6M15

Selected 6M15 Financial Information

Figures in millions of MXN

	6M15	6M14	Var.
Net Sales	2,743	3,291	(16.7%)
Gross Profit	1,060	1,265	(16.2%)
<i>Gross Profit Margin</i>	38.7%	38.4%	30 pb
EBIT	230	313	(26.7%)
<i>EBIT Margin</i>	8.4%	9.5%	(110) pb
EBITDA	283	390	(27.6%)
<i>EBITDA Margin</i>	10.3%	11.9%	(160) pb

Sales for the first six months of 2015 decreased 16.7% year on year to Ps. 2,743 million. This decrease in sales is due to the delay in the Brazilian government programs as described above, as well as to the deferral of integrated solutions sales to Mexican government programs due to the electoral ban.

Gross profit reached Ps. 1,060 million, a 16.2% decrease as compared to the first half of 2014, resulting from lower integrated solutions sales volume.

Six month operating income decreased 26.7% due to lower sales volume, expenses related to facility closures in Brazil, and initial costs associated with new plants in the US.

In light of the current situation in Brazil, Rotoplas has taken necessary one-off cost and expense cutting measures in order to improve efficiency in challenging market conditions. The Company has consolidated, scaled-down and relocated production plants in Brazil as necessary and has optimized processes wherever possible in order to adapt to the current situation. As a result, Rotoplas was able to maintain profitability in Mexico and other operating countries thereby achieving a 10.3% EBITDA margin.

Results by Type of Solution 6M15

Figures in millions of MXN

	Individual Solutions			Integrated Solutions		
	6M15	6M14	Var.	6M15	6M14	Var.
Net Sales	2,327	2,416	(3.7%)	415	875	(52.6%)
EBITDA	291	318	(8.5%)	(9)	72	NA
<i>EBITDA Margin</i>	12.5%	13.2%	(70) pb	(2.1%)	8.2%	(1030) pb

During the first half of the year, individual solutions decreased 3.7% as compared to the same period of the prior year. Not taking into consideration the effect of migrating Rotoplas' individual solutions to integrated solutions in Brazil, individual solutions would have increased by 19.9%. Individual solutions accounted for 84.9% of the Company's net revenue in the first half of 2015.

Results for 2Q15

Integrated solutions net sales reached Ps. 415 million; a 52.6% decrease from Ps. 875 million in the second quarter of 2014. This was due to the delay in government programs in Brazil and Mexico.

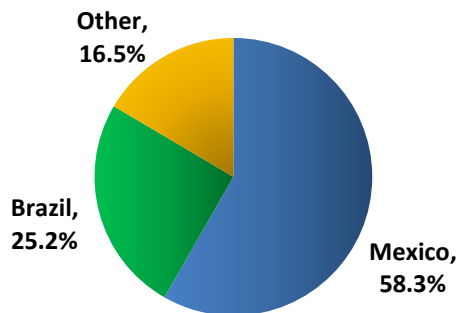
EBITDA margin for individual solutions was 12.5%; a 70 basis point decrease due to the Company's inability to absorb fixed costs. EBITDA margin for integrated solutions decreased by 2.1% due to the reasons described.

Results by Country 6M15

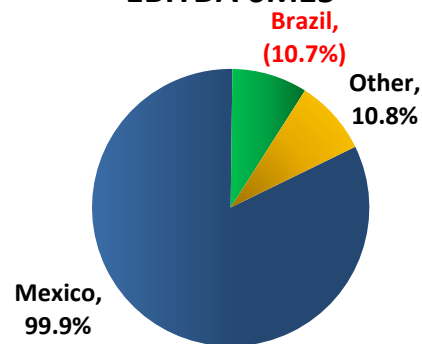
Figures in millions of MXN

	Mexico			Brazil			Others		
	6M15	6M14	Var.	6M15	6M14	Var.	6M15	6M14	Var.
Net Sales	1,598	1,609	(0.7%)	691	1,318	(47.5%)	453	364	24.5%
EBITDA	282	278	1.6%	(30)	89	NA	30	22	37.7%
EBITDA Margin	17.7%	17.3%	40 pb	(4.4%)	6.7%	(1110) pb	6.6%	6.0%	60 pb

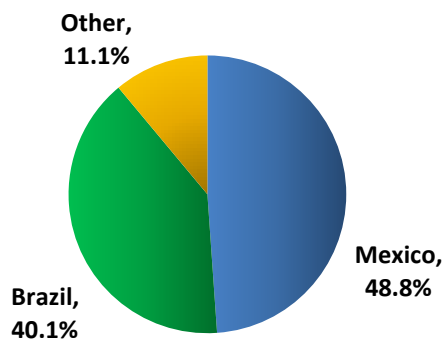
Sales 6M15



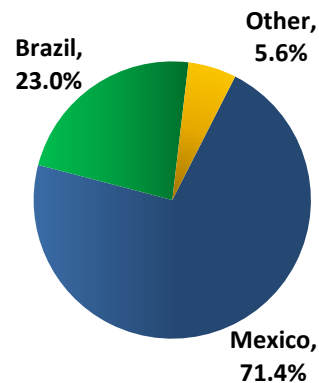
EBITDA 6M15



Sales 6M14



EBITDA 6M14



Results for 2Q15

Non-Operating Results

Financing costs for the first half of the year reached Ps. 29 million as compared to Ps. 32 million in the same period of last year. The appreciation of the US dollar against currencies of the countries in which we operate generated a cumulative exchange rate loss of Ps. 11 million.

Net interest was Ps. 11 million due to greater Treasury surplus as compared to the prior year.

Rotoplas paid Ps. 52 million in taxes during the first half of the year, which corresponded to a 26.0% effective rate.

Capex

Capital expenditures reached Ps. 108 million for the first six months of the year. The Company allocated this capital to increasing capacity in Mexico, Brazil and to the start-up investments of the new facilities in the U.S.

Capex

Figures in millions of MXN

	6M15	%
Mexico	67	62%
Brazil	21	20%
Others	20	18%
Total	108	100%

Debt

For the first six months of 2015, total debt reached Ps. 1,206 million; 99.2% of which is long-term debt, with the remaining balance as short-term debt. 99% of the Company's total debt is denominated in Mexican pesos, while the remaining 1% is denominated in Brazilian reals.

Cash and Equivalents decreased by Ps. 607 million as compared to December 2014. These resources were used primarily to support the increase in working capital. Correspondingly, net debt in the first six months of the year was (Ps. 2,132) million.

Figures in millions of MXN

	6M15	Dec. 2014	Var.
Total Debt	1,206	1,211	(0.4%)
Short-term Debt	10	10	(1.0%)
Long-term Debt	1,196	1,201	(0.4%)
Cash and Equivalents	3,338	3,945	(15.4%)
Net Debt	(2,132)	(2,734)	22.0%

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Financial Indicators for the Second Quarter of 2015 — Twelve months

	LTM15	LTM14
Net Debt / EBITDA (x)	(2.8) x	1 x
Total Liabilities / Equity	0.4	1.4
EPS	0.7	1.0*
Closing Share Price	29.7	NA

*Adjusted EPS as current outstanding shares.

Derivative Financial Instruments

The use of derivative financial instruments is governed by the recommendations and policies dictated by the Rotoplas Board of Directors and is supervised by the Audit Committee, both of which provide guidelines for managing risk related to exchange rates, interest rates and credit as well as the use of derivative and non-derivative financial instruments and investing excess cash.

As of June 30, 2015, market value positions were:

Type of instrument	Market Value (mp)
SWAP	(2.7)
SWAP / CAP	(30.2)

Share Buyback Program

As of June 30, 2015, Grupo Rotoplas purchased a total of 1,003,209 shares as part of the Company's Share Buyback program.

Relevant Events

- In the second quarter 2015, Grupo Rotoplas relocated its Brazil operations as part of the Company's strategy to improve the efficiency of its resources in this region. Rotoplas' Teresina, Penedo, and Montes Claros plants, which were located in the states of Piauí, Alagoas, and Minas Gerais, respectively, were relocated to other plants in Brazil, in order to reduce expenses and maintain business profitability while ensuring the appropriate supply of water solutions in line with market demand.
- Juan Luis Fonseca became the Country Manager for the Central America region. Prior to joining Rotoplas, Mr. Fonseca served as Country Manager for Guatemala and El Salvador with Stanley Black & Decker. Mr. Fonseca graduated from the Universidad del Istmo in Guatemala and holds an MBA from the Instituto

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- Centroamericano de Administración de Empresas, INCAE Business School, in Guatemala.
- Grupo Rotoplas was included in the MSCI Mexico, MSCI LatAm, and MSCI 25/50 indexes. This is an important endorsement of the Company's value and performance in the financial markets. Inclusion in these important indices also increases visibility and ownership of Rotoplas shares.
 - On June 25, 2015 the plant located in the city of León in the Mexican state of Guanajuato was granted the Clean Industry Certification the by the local government, which recognizes Rotoplas' commitment to sustainability, the environment and to quality of life.

Analyst Coverage

Grupo Rotoplas is covered by analysts at the following investment firms:

- Bank of America Merrill Lynch
- GBM
- Goldman Sachs
- Santander

Conference Call

Grupo Rotoplas will hold a conference call on Wednesday, July 22, 2015 at 10:00 am CST/11:00 am ET to present the financial results for the second quarter of 2015.

Carlos Rojas Mota Velasco, Chairman of the Board and Chief Executive Officer, and Mario Romero Orozco, Chief Financial Officer, will comment on results, followed by a question and answer session.

To participate in the conference call, please dial:

- From Mexico: 001 800 514 1067
- From the U.S.: 1 888 389 5988
- From other countries: 1 719 325 2472

Conference number: 9532169

The call can also be accessed through Grupo Rotoplas' investor relations website: www.rotoplas.com/inversionistas.html

Investor Relations

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Forward Looking Statements

This press release may include certain forward-looking statements relating to Grupo Rotoplas S.A.B. de C.V. that rely on considerations of the Grupo Rotoplas S.A.B. de C.V. management and are based on current and known information; however, the forward-looking statements could vary due to facts, circumstances and events beyond the control of Grupo Rotoplas, S.A.B. de C.V.

About the Company

Grupo Rotoplas S.A.B. de C.V. is Latin America's leading provider of individual and integrated water solutions for storing, carrying, and treating water. With more than 35 years' experience in the industry and 21 plants throughout the Americas, Rotoplas has a presence in 12 countries and a portfolio that includes 17 product lines. Grupo Rotoplas has been listed on the Mexican Stock Exchange (BMV) under the ticker "AGUA" since December 2014.

Results for 2Q15

Grupo Rotoplas S.A.B. de C.V.

Consolidated Financial Statement as of 2Q15 and for the First Semester of the Year

Non-Audited Figures - in millions of MXN

	2Q15	2Q14	Var.	6M15	6M14	Var.
Net Sales	1,373	1,583	(13.3%)	2,743	3,291	(16.7%)
Cost of Sales	815	1,010	(19.3%)	1,682	2,026	(17.0%)
Gross Profit	558	573	(2.5%)	1,060	1,265	(16.2%)
<i>Gross Profit Margin</i>	40.6%	36.2%	440 pb	38.7%	38.4%	30 pb
Operating Expense	429	467	(8.2%)	831	951	(12.7%)
Operating Income	129	106	22.6%	230	313	(26.7%)
<i>Operating Income Margin</i>	9.4%	6.7%	270 pb	8.4%	9.5%	(110) pb
Comprehensive Financing Cost	20	(8)	NA	(29)	(32)	9.8%
Financial Costs	(9)	(43)	79.1%	(88)	(109)	19.1%
Financial Income	29	35	(19.0%)	59	77	(23.0%)
Earnings Before Taxes	149	98	52.7%	201	281	(28.6%)
Taxes	38	28	37.0%	52	77	(32.1%)
Net Income	111	70	59.1%	149	204	(27.2%)
<i>Net Income Margin</i>	8.1%	4.4%	370 pb	5.4%	6.2%	(80) pb
EBITDA	155	145	7.4%	283	390	(27.6%)
<i>EBITDA Margin</i>	11.3%	9.1%	220 pb	10.3%	11.9%	(160) pb

Results for 2Q15

Grupo Rotoplas S.A.B. de C.V.**Balance sheet as of 2Q15 and year-end 2014**

Non-Audited Figures - in millions of MXN

	2Q15	Dec. 2014
Cash and Cash Equivalents	3,338	3,945
Accounts Receivable	1,980	1,725
Inventory	957	877
Other Current Assets	438	384
Current Assets	6,712	6,932
Property, Plant and Equipment -Net	1,212	1,196
Other Long-term Assets	440	408
Total Assets	8,365	8,536
Short-term Debt	10	10
Suppliers	728	939
Other Accounts Payable	207	155
Short-term Liabilities	944	1,103
Long-term Debt	1,196	1,201
Other Long-term Liabilities	73	67
Total Liabilities	2,213	2,371
Total Stockholders' Equity	6,152	6,165
Total Liabilities + Stockholders' Equity	8,365	8,536