

2Q16

Grupo Rotoplas S.A.B. de C.V.
Earnings Results

Grupo Rotoplas Reports Second Quarter 2016 Results

Quarterly Results

- EBITDA margin increased 420 basis points.
- Net Income grew 49.7% compared to same quarter of last year.

Year to Date Results

- Inorganic growth in individual solutions and disruptive technology.
- Solid margin expansion.

Mexico City, Mexico, July 20, 2016. Grupo Rotoplas SAB de CV (BMV: AGUA) (“Rotoplas”, “the Company” or “the Group”), the leading provider of individual and integrated water solutions in the Americas, reported unaudited financial results for the second quarter 2016. The information within has been prepared based on International Financial Reporting Standards (IFRS).

“During the first half of the year, we capitalized the increasing demand of our solutions and the strength of our brand to improve Rotoplas’ profitability, despite the economic challenges that affected negatively our sales” commented Carlos Rojas Mota Velasco, CEO of Grupo Rotoplas, “in the first half of the year we completed inorganic successful transactions, aligned to our corporate strategy. First of all, Talsar, as a leading brand in the water heaters market, enhances our presence on Individual Solutions in Latin America; meanwhile, AIC brings us a disruptive and unique technology capable of purifying at 100% contaminated water. Both companies strengthen our long term value proposal.”

Financial Highlights

Figures in millions of MXN

| | 2Q16 | 2Q15 | Var. | 6M16 | 6M15 | Var. |
|----------------------|--------------|--------|---------|--------------|--------|---------|
| Net Sales | 1,378 | 1,373 | 0.3% | 2,554 | 2,743 | (6.9%) |
| Individual Solutions | 1,281 | 1,128 | 13.5% | 2,415 | 2,327 | 3.8% |
| Integrated Solutions | 97 | 245 | (60.5%) | 140 | 415 | (66.4%) |
| Mexico | 854 | 846 | 0.9% | 1,605 | 1,598 | 0.4% |
| Brazil | 117 | 298 | (60.8%) | 222 | 691 | (67.9%) |
| Others | 407 | 230 | 77.4% | 728 | 453 | 60.6% |
| EBITDA Margin | 15.5% | 11.3% | 420 bp | 14.3% | 10.3% | 400 bp |
| Individual Solutions | 12.8% | 13.4% | (60) bp | 12.9% | 12.5% | 40 bp |
| Integrated Solutions | 50.1% | 1.7% | NA | 38.8% | (2.1%) | NA |
| Mexico | 22.0% | 19.1% | 290 bp | 20.8% | 17.7% | 310 bp |
| Brazil | (19.4%) | (5.4%) | NA | (20.1%) | (4.4%) | NA |
| Others | 11.7% | 4.0% | 770 bp | 10.4% | 6.6% | 380 bp |

Results for 2Q16

Second Quarter 2016 Results

Selected Financial Information

Figures in millions of MXN

| | 2Q16 | 2Q15 | Var. |
|----------------------------|--------------|-------|--------|
| Net Sales | 1,378 | 1,373 | 0.3% |
| Gross Profit | 606 | 558 | 8.6% |
| <i>Gross Profit Margin</i> | 44.0% | 40.6% | 340 bp |
| EBIT | 184 | 129 | 42.3% |
| <i>EBIT Margin</i> | 13.4% | 9.4% | 400 bp |
| Net Income | 166 | 111 | 49.7% |
| <i>Net Income Margin</i> | 12.0% | 8.1% | 390 bp |
| EBITDA | 213 | 155 | 37.0% |
| <i>EBITDA Margin</i> | 15.5% | 11.3% | 420 bp |

In the second quarter of the year, Brazil's sales decreased due to the challenging economic and political situation that has affected the demand for our solutions. In Mexico government sales were impacted by the budgetary adjustments; however, this decrease in sales was mitigated by focusing in other channels. Solutions in Others countries division continue demonstrating strong acceptance by the consumer. Thus, Group's sales during the second quarter of the year remained in line with the same quarter of last year. Excluding Brazil, sales grew 17.3%.

Gross profit margin increased 340 basis points year on year, due to a better sales mix including solutions with higher margins. Unlike the last four quarters, in 2Q16, the FX increase impacted raw material cost, affecting by 79 basis points the gross margin.

On the other hand, operating expenses as a percentage of sales decreased 60 basis points due to the expense containment strategies that helped mitigate lower sales volumes. Operating margin increased 400 basis points and EBITDA margin increased 420 basis points year on year.

Results by Solution

Figures in millions of MXN

| | Individual Solutions | | | Integrated Solutions | | |
|----------------------|----------------------|-------|---------|----------------------|------|---------|
| | 2Q16 | 2Q15 | Var. | 2Q16 | 2Q15 | Var. |
| Net Sales | 1,281 | 1,128 | 13.5% | 97 | 245 | (60.5%) |
| EBITDA | 164 | 151 | 8.9% | 49 | 4 | NA |
| <i>EBITDA Margin</i> | 12.8% | 13.4% | (60) bp | 50.1% | 1.7% | NA |

Individual solutions accounted for 93% of net sales and increased 13.5% year on year, mainly due to the increase in sales in the traditional channel in Mexico and strong demand on Other countries division.

Integrated solutions represented 7% of Group's sales and decreased 60.5% year on year, due to the deferral of the government programs in Mexico and the decrease in Brazil's sales consequence of the economic and political problems previously mentioned.

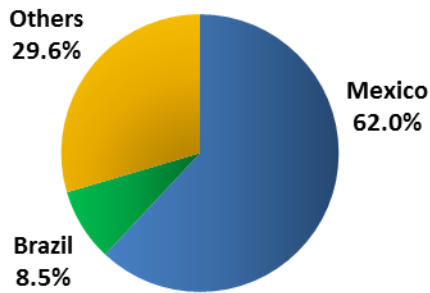
Results for 2Q16

Results by Country

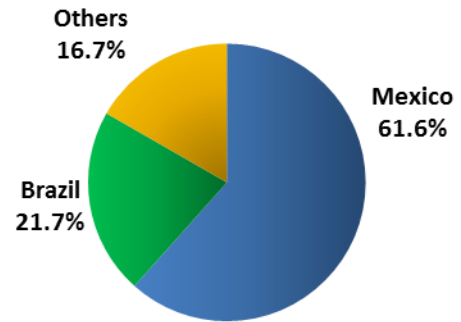
Figures in millions of MXN

| | Mexico | | | Brazil | | | Others | | |
|---------------|--------|-------|--------|---------|--------|-----------|--------|------|--------|
| | 2Q16 | 2Q15 | Var. | 2Q16 | 2Q15 | Var. | 2Q16 | 2Q15 | Var. |
| Net Sales | 854 | 846 | 0.9% | 117 | 298 | (60.8%) | 407 | 230 | 77.4% |
| EBITDA | 188 | 162 | 16.1% | (23) | (16) | (40.9%) | 48 | 9 | NA |
| EBITDA Margin | 22.0% | 19.1% | 290 bp | (19.4%) | (5.4%) | (1400) bp | 11.7% | 4.0% | 770 bp |

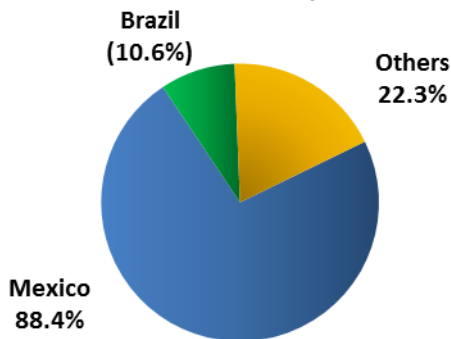
Sales 2Q16



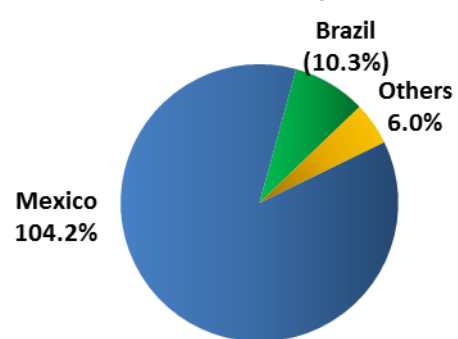
Sales 2Q15



EBITDA 2Q16



EBITDA 2Q15



Results for 2Q16

Results for the 6M15

Selected Financial Information

Figures in millions of MXN

| | 6M16 | 6M15 | Var. |
|----------------------------|--------------|-------|--------|
| Net Sales | 2,554 | 2,743 | (6.9%) |
| Gross Profit | 1,112 | 1,060 | 4.9% |
| <i>Gross Profit Margin</i> | 43.5% | 38.7% | 480 bp |
| EBIT | 308 | 230 | 34.0% |
| <i>EBIT Margin</i> | 12.1% | 8.4% | 370 bp |
| Net Income | 256 | 149 | 72.5% |
| <i>Net Income Margin</i> | 10.0% | 5.4% | 460 bp |
| EBITDA | 365 | 283 | 29.1% |
| <i>EBITDA Margin</i> | 14.3% | 10.3% | 400 bp |

Sales for the first six months of 2016 decreased 6.9% year on year to Ps. 2,554 million. This decrease in sales is due to the deferral of integrated solutions sales to the Mexican government's programs given budget cuts and to the decrease in sales in Brazil.

Gross margin increased 480 basis points, due to better raw material costs that added 118 basis points, a better sales mix and higher prices.

Operating profit increased 34% compared to the same period of last year. This was due to Rotoplas' expense containment strategies which helped mitigate lower sales volumes.

Year to date, EBITDA increased 29.1% and EBITDA margin grew 400 basis points.

Due to Rotoplas' measures to mitigate lower sales volume throughout the organization, net profit increased 72.5% year on year.

Results by Solution

Figures in millions of MXN

| | Individual Solutions | | | Integrated Solutions | | |
|----------------------|----------------------|-------|-------|----------------------|--------|---------|
| | 6M16 | 6M15 | Var. | 6M16 | 6M15 | Var. |
| Net Sales | 2,415 | 2,327 | 3.8% | 140 | 415 | (66.4%) |
| EBITDA | 311 | 291 | 6.8% | 54 | (9) | NA |
| <i>EBITDA Margin</i> | 12.9% | 12.5% | 40 bp | 38.8% | (2.1%) | NA |

During the first semester, individual solutions grew 3.8% compared to the same period of last year, driven by Mexico and Other countries. This kind of solutions represented 95% of total sales of the Company.

Integrated solutions net sales reached Ps. 140 million, from Ps. 415 million in the same period of 2015. This was due to the delay in government programs in Mexico and the decrease on sales from Brazil.

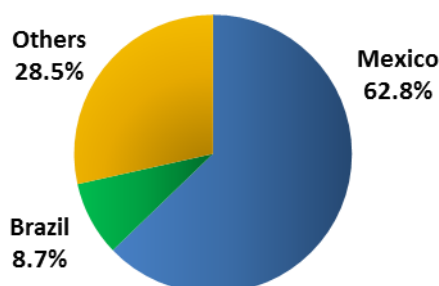
Results for 2Q16

Results by Country

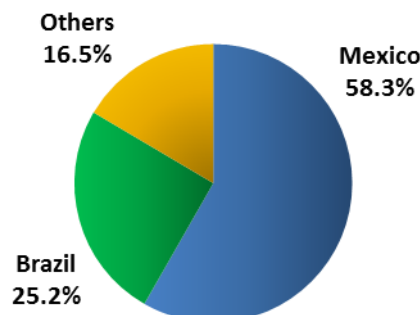
Figures in millions of MXN

| | Mexico | | | Brazil | | | Others | | |
|---------------|--------|-------|--------|--------|-------|-----------|--------|------|--------|
| | 6M16 | 6M15 | Var. | 6M16 | 6M15 | Var. | 6M16 | 6M15 | Var. |
| Net Sales | 1,605 | 1,598 | 0.4% | 222 | 691 | (67.9%) | 728 | 453 | 60.6% |
| EBITDA | 334 | 282 | 18.2% | (45) | (30) | (48.0%) | 76 | 30 | NA |
| EBITDA Margin | 20.8% | 17.7% | 310 bp | -20.1% | -4.4% | (1570) bp | 10.4% | 6.6% | 380 bp |

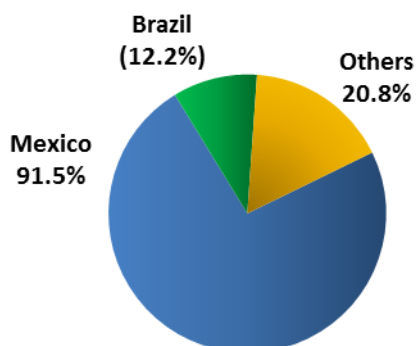
Sales 6M16



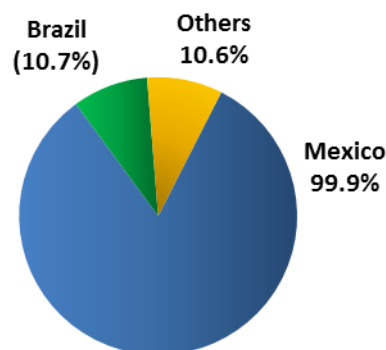
Sales 6M15



EBITDA 6M16



EBITDA 6M15



Non-operating Results

Comprehensive cost of financing as June 30, 2016 was Ps. 21 million compared to the loss of Ps. 29 million in the same period of 2015. Other countries' currencies – where Rotoplas operates – appreciated against the Mexican peso resulting in a cumulative gain of Ps. 14 million.

During the first half of the year, net interest amounted to Ps. 6 million, due to the Company's favorable net cash position.

Results for 2Q16

Capex

During the first semester of the year, Grupo Rotoplas made capital investments in the amount of Ps. 180 million, which were allocated to conclude the opening of new plants in the U.S., and to production automation projects, capacity expansion and maintenance at the Company's various manufacturing plants.

Capex

Figures in millions of MXN

| | 6M16 | % |
|--------------|------------|-------------|
| Mexico | 74 | 41% |
| Brazil | 9 | 5% |
| Others | 97 | 54% |
| Total | 180 | 100% |

Debt

Total debt remained at Ps. 1,220 million; 98.9% of which was comprised of long-term debt with the remaining balance comprised of short-term debt. 99% of the Company's total debt is denominated in Mexican pesos with the remaining 1% denominated in Brazilian reals.

Cash position as of June 30, 2016 was Ps. 2,802 million. Cash resources were used primarily for the acquisition of Talsar and AIC – both fully financed through Grupo Rotoplas' internal resources - and to support working capital increases required in Rotoplas' fast growing markets. Correspondingly, the Company's net debt was (Ps. 1,582) million.

Figures in millions of MXN

| | 6M16 | Dec. 2015 | Var. |
|----------------------|----------------|----------------|--------------|
| Total Debt | 1,220 | 1,217 | 0.2% |
| Short Term Debt | 13 | 13 | (1.5%) |
| Long Term Debt | 1,207 | 1,204 | 0.3% |
| Cash and Equivalents | 2,802 | 3,476 | (19.4%) |
| Net Debt | (1,582) | (2,259) | 30.0% |

Financial Indicators for LTM

| | LTM16 | LTM15 |
|--|---------|---------|
| Net Debt / EBITDA | (1.9) x | (2.8) x |
| Total Liabilities/Stockholders' Equity | 0.3 | 0.4 |
| Earnings Per Share | 1.05 | 0.74 |
| Price per Share at Closing | 33.09 | 29.70 |

Last twelve months earnings per share increased 41.2% compared to the same period of last year, proving Rotoplas business model resilience.

Results for 2Q16

Derivative Financial Instruments

The use of derivative financial instruments is governed by the recommendations and policies dictated by the Grupo Rotoplas Board of Directors and is supervised by the Company's Auditing Committee, both of which provide guidelines for managing risk in credit, exchange rates and interest rates, as well as the use of derivative and non-derivative financial instruments and in investing excess cash.

As of June 30, 2016, Grupo Rotoplas' market value positions were:

| Type of Instrument | Market Value (millions of pesos) |
|--------------------|----------------------------------|
| SWAP | (0.2) |
| SWAP / CAP | (6.1) |

Share Buyback Program

As of June 30, 2016 the Company's share buyback fund reported 6,921,313 shares in treasury.

Analyst Coverage

As of June 30, 2016, Grupo Rotoplas is covered by analysts at the following brokerages:

- Bank of America Merrill Lynch
- Grupo Bursátil Mexicano (GBM)
- Goldman Sachs
- Grupo Santander

Conference Call

Grupo Rotoplas SAB de CV is pleased to invite you to participate in its Second Quarter 2016 Conference Call.

Thursday, July 21, 2016 at 10:00 a.m. Mexico City time (11:00 a.m. EST)

Carlos Rojas Mota Velasco, CEO, and Mario Romero, CFO, will host the call. Remarks will be followed by a question and answer session.

To participate in the conference call please dial:

Mexico 001 800 514 5965, USA 1 800 479 9001 or other countries 1 719 325 2431

Conference ID 5746427 or via the Company's website:

www.rotoplas.com/investors.html

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Forward Looking Statements

This press release may include certain forward-looking statements relating to Grupo Rotoplas S.A.B. de C.V., it relies on considerations of the Grupo Rotoplas S.A.B. de C.V. management which are based on current and known information; however, the forward-looking statements could vary due to facts, circumstances and events beyond the control of Grupo Rotoplas, S.A.B. de C.V.

About the Company

Grupo Rotoplas S.A.B. de C.V. is America's leading provider of individual and integrated water solutions for storing, carrying, and treating water. With more than 35 years' experience in the industry and 23 plants throughout the Americas, Rotoplas has a presence in 13 countries and a portfolio that includes 17 product lines. Grupo Rotoplas has been listed on the Mexican Stock Exchange (BMV) under the ticker "AGUA" since December 2014.

Results for 2Q16

Grupo Rotoplas S.A.B. de C.V.

Consolidated Financial Statement as of 2Q16 and for the First Semester of the Year
Non-Audited Figures - in millions of MXN

| | 2Q16 | 2Q15 | Var. | 6M16 | 6M15 | Var. |
|-------------------------------------|--------------|--------------|---------------|--------------|--------------|---------------|
| Net Sales | 1,378 | 1,373 | 0.3% | 2,554 | 2,743 | (6.9%) |
| Cost of Sales | 772 | 815 | (5.3%) | 1,442 | 1,682 | (14.3%) |
| Gross Profit | 606 | 558 | 8.6% | 1,112 | 1,060 | 4.9% |
| <i>Gross Profit Margin</i> | <i>44.0%</i> | <i>40.6%</i> | <i>340 bp</i> | <i>43.5%</i> | <i>38.7%</i> | <i>480 bp</i> |
| Operating Expense | 422 | 429 | (1.6%) | 804 | 831 | (3.2%) |
| Operating Income | 184 | 129 | 42.3% | 308 | 230 | 34.0% |
| <i>Operating Income Margin</i> | <i>13.4%</i> | <i>9.4%</i> | <i>400 bp</i> | <i>12.1%</i> | <i>8.4%</i> | <i>370 bp</i> |
| Comprehensive Financing Cost | 31 | 20 | 60.4% | 21 | (29) | NA |
| Financial Income | 47 | 29 | 65.8% | 80 | 59 | 36.2% |
| Financial Costs | 16 | 9 | 77.4% | 59 | 88 | NA |
| Earnings Before Taxes | 215 | 149 | 44.6% | 329 | 201 | 64.1% |
| Taxes | 50 | 38 | 29.6% | 73 | 52 | 38.8% |
| Net Income | 166 | 111 | 49.7% | 256 | 149 | 72.5% |
| <i>Net Income Margin</i> | <i>12.0%</i> | <i>8.1%</i> | <i>390 bp</i> | <i>10.0%</i> | <i>5.4%</i> | <i>460 bp</i> |
| EBITDA | 213 | 155 | 37.0% | 365 | 283 | 29.1% |
| <i>EBITDA Margin</i> | <i>15.5%</i> | <i>11.3%</i> | <i>420 bp</i> | <i>14.3%</i> | <i>10.3%</i> | <i>400 bp</i> |

Results for 2Q16

Grupo Rotoplas S.A.B. de C.V.**Balance Sheet as of June 30, 2016 and December 2015**

Non-Audited Figures - in millions of MXN

| | 2Q16 | Dec. 2015 |
|---|--------------|--------------|
| Cash and Cash Equivalents | 2,802 | 3,476 |
| Accounts Receivable | 2,022 | 1,820 |
| Inventory | 893 | 768 |
| Other Current Assets | 526 | 259 |
| Current Assets | 6,243 | 6,324 |
| Property, Plant and Equipment -Net | 1,696 | 1,304 |
| Other Long-Term Assets | 1,130 | 519 |
| Total Assets | 9,070 | 8,147 |
| Short-term Debt | 13 | 13 |
| Suppliers | 729 | 564 |
| Other Accounts Payable | 266 | 262 |
| Short-term Liabilities | 1,008 | 839 |
| Long-term Debt | 1,207 | 1,204 |
| Other Long-Term Liabilities | 43 | 52 |
| Total Liabilities | 2,258 | 2,094 |
| Total Stockholders' Equity | 6,812 | 6,053 |
| Total Liabilities + Stockholders' Equity | 9,070 | 8,147 |