

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**

QUARTER: **04** YEAR: **2015**

**GRUPO ROTOPLAS, S.A.B. DE C.V.**

## STATEMENT OF FINANCIAL POSITION

AT 31 DECEMBER 2015 AND 31 DECEMBER 2014

(Thousand Pesos)

**CONSOLIDATED**  
**Final Printing**

REF	ACCOUNT / SUBACCOUNT	ENDING CURRENT	PREVIOUS YEAR END
		Amount	Amount
<b>10000000</b>	<b>TOTAL ASSETS</b>	<b>8,181,457</b>	<b>8,536,088</b>
<b>11000000</b>	<b>TOTAL CURRENT ASSETS</b>	<b>6,394,049</b>	<b>6,931,507</b>
11010000	CASH AND CASH EQUIVALENTS	3,476,252	3,944,821
11020000	SHORT-TERM INVESTMENTS	0	0
11020010	AVAILABLE-FOR-SALE INVESTMENTS	0	0
11020020	TRADING INVESTMENTS	0	0
11020030	HELD-TO-MATURITY INVESTMENTS	0	0
11030000	TRADE RECEIVABLES, NET	1,873,949	1,725,462
11030010	TRADE RECEIVABLES	1,896,015	1,749,030
11030020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	-22,066	-23,568
11040000	OTHER RECEIVABLES, NET	218,110	251,400
11040010	OTHER RECEIVABLES	218,110	251,400
11040020	ALLOWANCE FOR DOUBTFUL ACCOUNTS	0	0
11050000	INVENTORIES	768,113	876,873
11051000	BIOLOGICAL CURRENT ASSETS	0	0
11060000	OTHER CURRENT ASSETS	57,625	132,951
11060010	PREPAYMENTS	57,625	132,951
11060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0
11060030	ASSETS AVAILABLE FOR SALE	0	0
11060050	RIGHTS AND LICENSES	0	0
11060060	OTHER	0	0
<b>12000000</b>	<b>TOTAL NON-CURRENT ASSETS</b>	<b>1,787,408</b>	<b>1,604,581</b>
12010000	ACCOUNTS RECEIVABLE, NET	52,556	49,832
12020000	INVESTMENTS	9,677	7,795
12020010	INVESTMENTS IN ASSOCIATES AND JOINT VENTURES	9,677	7,795
12020020	HELD-TO-MATURITY INVESTMENTS	0	0
12020030	AVAILABLE-FOR-SALE INVESTMENTS	0	0
12020040	OTHER INVESTMENTS	0	0
12030000	PROPERTY, PLANT AND EQUIPMENT, NET	1,304,292	1,196,117
12030010	LAND AND BUILDINGS	787,774	790,459
12030020	MACHINERY AND INDUSTRIAL EQUIPMENT	852,527	822,176
12030030	OTHER EQUIPMENT	98,781	88,258
12030040	ACCUMULATED DEPRECIATION	-731,200	-707,899
12030050	CONSTRUCTION IN PROGRESS	296,410	203,123
12040000	INVESTMENT PROPERTY	0	0
12050000	BIOLOGICAL NON- CURRENT ASSETS	0	0
12060000	INTANGIBLE ASSETS, NET	168,064	108,354
12060010	GOODWILL	56,626	56,626
12060020	TRADEMARKS	20,937	20,937
12060030	RIGHTS AND LICENSES	90,501	30,791
12060031	CONCESSIONS	0	0
12060040	OTHER INTANGIBLE ASSETS	0	0
12070000	DEFERRED TAX ASSETS	203,179	200,776
12080000	OTHER NON-CURRENT ASSETS	49,640	41,707
12080001	PREPAYMENTS	49,640	41,707
12080010	DERIVATIVE FINANCIAL INSTRUMENTS	0	0
12080020	EMPLOYEE BENEFITS	0	0
12080021	AVAILABLE FOR SALE ASSETS	0	0
12080040	DEFERRED CHARGES	0	0
12080050	OTHER	0	0
<b>20000000</b>	<b>TOTAL LIABILITIES</b>	<b>2,127,909</b>	<b>2,370,732</b>
<b>21000000</b>	<b>TOTAL CURRENT LIABILITIES</b>	<b>872,138</b>	<b>1,103,163</b>
21010000	BANK LOANS	12,986	9,956
21020000	STOCK MARKET LOANS	0	0
21030000	OTHER LIABILITIES WITH COST	0	0
21040000	TRADE PAYABLES	579,584	938,640
21050000	TAXES PAYABLE	226,981	114,943
21050010	INCOME TAX PAYABLE	151,795	51,615
21050020	OTHER TAXES PAYABLE	75,186	63,328
21060000	OTHER CURRENT LIABILITIES	52,587	39,624

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QUARTER: **04** YEAR: **2015**

**GRUPO ROTOPLAS, S.A.B. DE C.V.**

## STATEMENT OF FINANCIAL POSITION

AT 31 DECEMBER 2015 AND 31 DECEMBER 2014

(Thousand Pesos)

**CONSOLIDATED**  
**Final Printing**

REF	ACCOUNT / SUBACCOUNT	ENDING CURRENT	PREVIOUS YEAR END
		Amount	Amount
21060010	INTEREST PAYABLE	0	0
21060020	DERIVATIVE FINANCIAL INSTRUMENTS	0	0
21060030	DEFERRED REVENUE	0	0
21060050	EMPLOYEE BENEFITS	0	0
21060060	PROVISIONS	33,607	28,690
21060061	CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0
21060080	OTHER	18,980	10,934
<b>22000000</b>	<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>1,255,771</b>	<b>1,267,569</b>
22010000	BANK LOANS	1,203,929	1,200,785
22020000	STOCK MARKET LOANS	0	0
22030000	OTHER LIABILITIES WITH COST	0	0
22040000	DEFERRED TAX LIABILITIES	28,861	34,023
22050000	OTHER NON-CURRENT LIABILITIES	22,981	32,761
22050010	DERIVATIVE FINANCIAL INSTRUMENTS	14,389	25,268
22050020	DEFERRED REVENUE	0	0
22050040	EMPLOYEE BENEFITS	8,592	7,493
22050050	PROVISIONS	0	0
22050051	NON-CURRENT LIABILITIES RELATED TO AVAILABLE FOR SALE ASSETS	0	0
22050070	OTHER	0	0
<b>30000000</b>	<b>TOTAL EQUITY</b>	<b>6,053,548</b>	<b>6,165,356</b>
30010000	EQUITY ATTRIBUTABLE TO OWNERS OF PARENT	6,050,048	6,161,826
30030000	CAPITAL STOCK	5,211,295	5,211,295
30040000	SHARES REPURCHASED	-171,724	0
30050000	PREMIUM ON ISSUANCE OF SHARES	33,759	33,759
30060000	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0
30070000	OTHER CONTRIBUTED CAPITAL	0	0
30080000	RETAINED EARNINGS (ACCUMULATED LOSSES)	1,300,288	897,635
30080010	LEGAL RESERVE	11,105	0
30080020	OTHER RESERVES	0	0
30080030	RETAINED EARNINGS	886,530	480,679
30080040	NET INCOME FOR THE PERIOD	402,653	416,956
30080050	OTHERS	0	0
30090000	ACCUMULATED OTHER COMPREHENSIVE INCOME (NET OF TAX)	-323,570	19,137
30090010	GAIN ON REVALUATION OF PROPERTIES	196,149	196,149
30090020	ACTUARIAL GAINS (LOSSES) FROM LABOR OBLIGATIONS	0	0
30090030	FOREIGN CURRENCY TRANSLATION	-519,719	-177,012
30090040	CHANGES IN THE VALUATION OF FINANCIAL ASSETS AVAILABLE FOR SALE	0	0
30090050	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	0	0
30090060	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0
30090070	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0
30090080	OTHER COMPREHENSIVE INCOME	0	0
30020000	NON-CONTROLLING INTERESTS	3,500	3,530

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**

QUARTER: **04** YEAR: **2015**

**GRUPO ROTOPLAS, S.A.B. DE C.V.**

## STATEMENT OF FINANCIAL POSITION INFORMATIONAL DATA

AT 31 DECEMBER 2015 AND 31 DECEMBER 2014

(Thousand Pesos)

**CONSOLIDATED  
Final Printing**

REF	CONCEPTS	ENDING CURRENT	PREVIOUS YEAR END
		Amount	Amount
91000010	SHORT-TERM FOREIGN CURRENCY LIABILITIES	379,107	580,676
91000020	LONG TERM FOREIGN CURRENCY LIABILITIES	6,826	8,760
91000030	CAPITAL STOCK (NOMINAL)	5,139,906	5,139,906
91000040	RESTATEMENT OF CAPITAL STOCK	71,389	71,389
91000050	PLAN ASSETS FOR PENSIONS AND SENIORITY PREMIUMS	8,592	7,493
91000060	NUMBER OF EXECUTIVES (*)	0	0
91000070	NUMBER OF EMPLOYEES (*)	1,097	1,146
91000080	NUMBER OF WORKERS (*)	1,175	1,558
91000090	OUTSTANDING SHARES (*)	480,107,175	486,234,934
91000100	REPURCHASED SHARES (*)	6,127,759	0
91000110	RESTRICTED CASH (1)	44,498	41,989
91000120	GUARANTEED DEBT OF ASSOCIATED COMPANIES	0	0

(1) THIS CONCEPT MUST BE FILLED WHEN THERE ARE GUARANTEES OR RESTRICTIONS THAT AFECC T CASH AND CASH EQUIVALENTS

(\*) DATA IN UNITS

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
**GRUPO ROTOPLAS, S.A.B. DE C.V.**

QUARTER: **04**      YEAR: **2015**

## STATEMENTS OF COMPREHENSIVE INCOME

**CONSOLIDATED**

FOR THE TWELVE AND THREE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

(Thousand Pesos)

Final Printing

REF	ACCOUNT / SUBACCOUNT	CURRENT YEAR		PREVIOUS YEAR	
		ACCUMULATED	QUARTER	ACCUMULATED	QUARTER
<b>40010000</b>	<b>REVENUE</b>	<b>5,700,400</b>	<b>1,396,875</b>	<b>6,551,761</b>	<b>1,595,986</b>
40010010	SERVICES	0	0	264,415	72,561
40010020	SALE OF GOODS	5,699,165	1,396,204	6,276,612	1,523,425
40010030	INTERESTS	0	0	0	0
40010040	ROYALTIES	0	0	0	0
40010050	DIVIDENDS	0	0	0	0
40010060	LEASES	0	0	0	0
40010061	CONSTRUCTIONS	0	0	0	0
40010070	OTHER REVENUE	1,235	671	10,734	0
<b>40020000</b>	<b>COST OF SALES</b>	<b>3,396,818</b>	<b>830,494</b>	<b>4,037,461</b>	<b>995,303</b>
40021000	GROSS PROFIT	2,303,582	566,381	2,514,300	600,683
<b>40030000</b>	<b>GENERAL EXPENSES</b>	<b>1,641,385</b>	<b>385,865</b>	<b>1,816,012</b>	<b>384,882</b>
<b>40040000</b>	<b>PROFIT (LOSS) BEFORE OTHER INCOME (EXPENSE), NET</b>	<b>662,197</b>	<b>180,516</b>	<b>698,288</b>	<b>215,801</b>
<b>40050000</b>	<b>OTHER INCOME (EXPENSE), NET</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>40060000</b>	<b>OPERATING PROFIT (LOSS) (*)</b>	<b>662,197</b>	<b>180,516</b>	<b>698,288</b>	<b>215,801</b>
40070000	FINANCE INCOME	128,091	37,610	114,400	-2,886
40070010	INTEREST INCOME	116,591	31,131	29,935	12,588
40070020	GAIN ON FOREIGN EXCHANGE, NET	0	0	84,465	-12,601
40070030	GAIN ON DERIVATIVES, NET	0	-5,021	0	-2,873
40070040	GAIN ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	11,500	11,500	0	0
40070050	OTHER FINANCE INCOME	0	0	0	0
40080000	FINANCE COSTS	214,775	43,809	236,565	45,987
40080010	INTEREST EXPENSE	101,425	25,502	90,075	20,943
40080020	LOSS ON FOREIGN EXCHANGE, NET	88,808	12,352	95,302	-105
40080030	LOSS ON DERIVATIVES, NET	24,542	5,955	28,089	25,149
40080050	LOSS ON CHANGE IN FAIR VALUE OF FINANCIAL INSTRUMENTS	0	0	23,099	0
40080060	OTHER FINANCE COSTS	0	0	0	0
<b>40090000</b>	<b>FINANCE INCOME (COSTS), NET</b>	<b>-86,684</b>	<b>-6,199</b>	<b>-122,165</b>	<b>-48,873</b>
40100000	SHARE OF PROFIT (LOSS) OF ASSOCIATES AND JOINT VENTURES	552	216	1,148	469
<b>40110000</b>	<b>PROFIT (LOSS) BEFORE INCOME TAX</b>	<b>576,065</b>	<b>174,533</b>	<b>577,271</b>	<b>167,397</b>
40120000	INCOME TAX EXPENSE	173,583	59,550	160,430	43,089
40120010	CURRENT TAX	196,678	45,307	119,824	36,832
40120020	DEFERRED TAX	-23,095	14,243	40,606	6,257
<b>40130000</b>	<b>PROFIT (LOSS) FROM CONTINUING OPERATIONS</b>	<b>402,482</b>	<b>114,983</b>	<b>416,841</b>	<b>124,308</b>
40140000	PROFIT (LOSS) FROM DISCONTINUED OPERATIONS	0	0	0	0
<b>40150000</b>	<b>NET PROFIT (LOSS)</b>	<b>402,482</b>	<b>114,983</b>	<b>416,841</b>	<b>124,308</b>
40160000	PROFIT (LOSS), ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	-171	-243	-115	-934
40170000	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT	402,653	115,226	416,956	125,242
40180000	BASIC EARNINGS (LOSS) PER SHARE	0.83	0.24	1.20	0.30
40190000	DILUTED EARNINGS (LOSS) PER SHARE	0.83	0.24	1.20	0.30

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
**GRUPO ROTOPLAS, S.A.B. DE C.V.**

QUARTER: **04**      YEAR: **2015**

## STATEMENTS OF COMPREHENSIVE INCOME OTHER COMPREHENSIVE INCOME (NET OF INCOME TAX)

**CONSOLIDATED**

FOR THE TWELVE AND THREE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

(Thousand Pesos)

**Final Printing**

REF	ACCOUNT / SUBACCOUNT	CURRENT YEAR		PREVIOUS YEAR	
		ACCUMULATED	QUARTER	ACCUMULATED	QUARTER
<b>40200000</b>	<b>NET PROFIT (LOSS)</b>	<b>402,482</b>	<b>114,983</b>	<b>416,841</b>	<b>124,308</b>
	<b>DISCLOSURES NOT BE RECLASSIFIED ON INCOME</b>				
40210000	PROPERTY REVALUATION GAINS	0	0	0	0
40220000	ACTUARIAL EARNINGS (LOSS) FROM LABOR OBLIGATIONS	0	0	0	0
40220100	SHARE OF INCOME ON REVALUATION ON PROPERTIES OF ASSOCIATES AND JOINT VENTURES	0	0	0	0
	<b>DISCLOSURES MAY BE RECLASSIFIED SUBSEQUENTLY TO INCOME</b>				
40230000	FOREING CURRENCY TRANSLATION	-342,566	-24,561	13,948	46,090
40240000	CHANGES IN THE VALUATION OF FINANCIAL ASSETS HELD-FOR-SALE	0	0	0	0
40250000	CHANGES IN THE VALUATION OF DERIVATIVE FINANCIAL INSTRUMENTS	0	0	0	0
40260000	CHANGES IN FAIR VALUE OF OTHER ASSETS	0	0	0	0
40270000	SHARE OF OTHER COMPREHENSIVE INCOME OF ASSOCIATES AND JOINT VENTURES	0	0	0	0
<b>40280000</b>	<b>OTHER COMPREHENSIVE INCOME</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>40290000</b>	<b>TOTAL OTHER COMPREHENSIVE INCOME</b>	<b>-342,566</b>	<b>-24,561</b>	<b>13,948</b>	<b>46,090</b>
<b>40300000</b>	<b>TOTAL COMPREHENSIVE INCOME</b>	<b>59,916</b>	<b>90,422</b>	<b>430,789</b>	<b>170,398</b>
40320000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	-30	-176	551	-178
40310000	COMPREHENSIVE INCOME, ATTRIBUTABLE TO OWNERS OF PARENT	59,946	90,598	430,238	170,576

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
GRUPO ROTOPLAS, S.A.B. DE C.V.

QUARTER: **04** YEAR: **2015**

## STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA

**CONSOLIDATED**

FOR THE TWELVE AND THREE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

(Thousand Pesos)

**Final Printing**

REF	ACCOUNT / SUBACCOUNT	CURRENT YEAR		PREVIOUS YEAR	
		ACCUMULATED	QUARTER	ACCUMULATED	QUARTER
9200010	OPERATING DEPRECIATION AND AMORTIZATION	104,770	26,160	137,780	27,188

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
**GRUPO ROTOPLAS, S.A.B. DE C.V.**

QUARTER: **04** YEAR: **2015**

## STATEMENTS OF COMPREHENSIVE INCOME INFORMATIONAL DATA (12 MONTHS)

**CONSOLIDATED**

(Thousand Pesos)

Final Printing

REF	ACCOUNT / SUBACCOUNT	YEAR	
		CURRENT	PREVIOUS
92000030	REVENUE NET (**)	5,700,400	6,551,761
92000040	OPERATING PROFIT (LOSS) (**)	662,197	698,288
92000060	NET PROFIT (LOSS) (**)	402,482	416,841
92000050	PROFIT (LOSS), ATTRIBUTABLE TO OWNERS OF PARENT(**)	402,653	416,956
92000070	OPERATING DEPRECIATION AND AMORTIZATION (**)	104,770	137,780

(\*) TO BE DEFINED BY EACH COMPANY

(\*\*) INFORMATION LAST 12 MONTHS

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
**GRUPO ROTOPLAS, S.A.B. DE C.V.**

QUARTER: **04** YEAR: **2015**

STATEMENT OF CHANGES IN EQUITY  
 (THOUSAND PESOS)

CONSOLIDATED  
 Final Printing

CONCEPTS	CAPITAL STOCK	SHARES REPURCHASED	PREMIUM ON ISSUANCE OF SHARES	CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	OTHER CAPITAL CONTRIBUTED	RETAINED EARNINGS (ACCUMULATED LOSSES)		ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)	EQUITY ATTRIBUTABLE TO OWNERS OF PARENT	NON-CONTROLLING INTERESTS	TOTAL EQUITY
						RESERVES	UNAPPROPRIATE D EARNINGS (ACCUMULATED LOSSES)				
<b>BALANCE AT JANUARY 1, 2014</b>	1,176,800	0	29,506	0	0	0	715,207	46,922	1,968,435	3,472	1,971,907
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	41,067	-41,067	0	0	0
RESERVES	0	0	0	0	0	0	0	0	0	0	0
DIVIDENDS	0	0	0	0	0	0	-275,595	0	-275,595	-493	-276,088
CAPITAL INCREASE (DECREASE)	4,073,237	0	4,253	0	0	0	0	0	4,077,490	0	4,077,490
REPURCHASE OF SHARES	-38,742	0	0	0	0	0	0	0	-38,742	0	-38,742
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0
OTHER CHANGES	0	0	0	0	0	0	0	0	0	0	0
COMPREHENSIVE INCOME	0	0	0	0	0	0	416,956	13,282	430,238	551	430,789
<b>BALANCE AT DECEMBER 31, 2014</b>	5,211,295	0	33,759	0	0	0	897,635	19,137	6,161,826	3,530	6,165,356
<b>BALANCE AT JANUARY 1, 2015</b>	5,211,295	0	33,759	0	0	0	897,635	19,137	6,161,826	3,530	6,165,356
RETROSPECTIVE ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0
APPLICATION OF COMPREHENSIVE INCOME TO RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0	0
RESERVES	0	0	0	0	0	11,105	-11,105	0	0	0	0
DIVIDENDS	0	0	0	0	0	0	0	0	0	0	0
CAPITAL INCREASE (DECREASE)	0	0	0	0	0	0	0	0	0	0	0
REPURCHASE OF SHARES	0	-171,724	0	0	0	0	0	0	-171,724	0	-171,724
(DECREASE) INCREASE IN PREMIUM ON ISSUE OF SHARES	0	0	0	0	0	0	0	0	0	0	0
(DECREASE) INCREASE IN NON-CONTROLLING INTERESTS	0	0	0	0	0	0	0	0	0	0	0
OTHER CHANGES	0	0	0	0	0	0	0	0	0	0	0
COMPREHENSIVE INCOME	0	0	0	0	0	0	402,653	-342,707	59,946	-30	59,916
<b>BALANCE AT DECEMBER 31, 2015</b>	5,211,295	-171,724	33,759	0	0	11,105	1,289,183	-323,570	6,050,048	3,500	6,053,548



# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**

QUARTER: **04** YEAR: **2015**

**GRUPO ROTOPLAS, S.A.B. DE C.V.**

## STATEMENT OF CASH FLOWS

FOR THE TWELVE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

(Thousand Pesos)

**CONSOLIDATED**  
**Final Printing**

REF	ACCOUNT/SUBACCOUNT	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
<b>OPERATING ACTIVITIES</b>			
<b>50010000</b>	<b>PROFIT (LOSS) BEFORE INCOME TAX</b>	<b>576,065</b>	<b>577,271</b>
50020000	+(-) ITEMS NOT REQUIRING CASH	6,472	10,593
50020010	+ ESTIMATE FOR THE PERIOD	5,373	8,209
50020020	+ PROVISION FOR THE PERIOD	1,099	2,384
50020030	+(-) OTHER UNREALISED ITEMS	0	0
50030000	+(-) ITEMS RELATED TO INVESTING ACTIVITIES	-16,891	101,604
50030010	DEPRECIATION AND AMORTISATION FOR THE PERIOD	104,770	137,780
50030020	(-)+ GAIN OR LOSS ON SALE OF PROPERTY, PLANT AND EQUIPMENT	-4,518	-5,093
50030030	+(-) LOSS (REVERSAL) IMPAIRMENT	0	0
50030040	(-)+ EQUITY IN RESULTS OF ASSOCIATES AND JOINT VENTURES	-552	-1,148
50030050	(-) DIVIDENDS RECEIVED	0	0
50030060	(-) INTEREST RECEIVED	-116,591	-29,935
50030070	(-) EXCHANGE FLUCTUATION	0	0
50030080	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0	0
50040000	+(-) ITEMS RELATED TO FINANCING ACTIVITIES	90,546	113,174
50040010	(+) ACCRUED INTEREST	101,425	90,075
50040020	(+) EXCHANGE FLUCTUATION	0	0
50040030	(+) DERIVATIVE TRANSACTIONS	-10,879	23,099
50040040	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0	0
<b>50050000</b>	<b>CASH FLOWS BEFORE INCOME TAX</b>	<b>656,192</b>	<b>802,642</b>
50060000	CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES	-629,633	-839,529
50060010	+(-) DECREASE (INCREASE) IN TRADE ACCOUNTS RECEIVABLE	-391,201	-466,446
50060020	+(-) DECREASE (INCREASE) IN INVENTORIES	72,488	-231,451
50060030	+(-) DECREASE (INCREASE) IN OTHER ACCOUNTS RECEIVABLE	1,788	-15,514
50060040	+(-) INCREASE (DECREASE) IN TRADE ACCOUNTS PAYABLE	-288,695	173,260
50060050	+(-) INCREASE (DECREASE) IN OTHER LIABILITIES	-4,535	-81,319
50060060	+(-) INCOME TAXES PAID OR RETURNED	-19,478	-218,059
<b>50070000</b>	<b>NET CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES</b>	<b>26,559</b>	<b>-36,887</b>
<b>INVESTING ACTIVITIES</b>			
50080000	NET CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES	-212,912	-77,233
50080010	(-) PERMANENT INVESTMENTS	0	0
50080020	+ DISPOSITION OF PERMANENT INVESTMENTS	0	0
50080030	(-) INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT	-275,089	-154,323
50080040	+ SALE OF PROPERTY, PLANT AND EQUIPMENT	337	70,000
50080050	(-) TEMPORARY INVESTMENTS	0	0
50080060	+ DISPOSITION OF TEMPORARY INVESTMENTS	0	0
50080070	(-) INVESTMENT IN INTANGIBLE ASSETS	-53,071	-24,857
50080080	+ DISPOSITION OF INTANGIBLE ASSETS	0	0
50080090	(-) ACQUISITIONS OF VENTURES	0	0
50080100	+ DISPOSITIONS OF VENTURES	0	0
50080110	+ DIVIDEND RECEIVED	0	0
50080120	+ INTEREST RECEIVED	116,591	29,935
50080130	+(-) DECREASE (INCREASE) ADVANCES AND LOANS TO THIRD PARTS	0	0
50080140	-(+)- OTHER INFLOWS (OUTFLOWS) OF CASH	-1,680	2,012
<b>FINANCING ACTIVITIES</b>			
50090000	NET CASH FLOW FROM (USED IN) FINANCING ACTIVITIES	-282,216	3,501,482
50090010	+ BANK FINANCING	0	0
50090020	+ STOCK MARKET FINANCING	0	0
50090030	+ OTHER FINANCING	0	0
50090040	(-) BANK FINANCING AMORTISATION	-9,067	-112,867
50090050	(-) STOCK MARKET FINANCING AMORTISATION	0	0
50090060	(-) OTHER FINANCING AMORTISATION	0	0
50090070	+(-) INCREASE (DECREASE) IN CAPITAL STOCK	0	4,019,254
50090080	(-) DIVIDENDS PAID	0	-276,088
50090090	+ PREMIUM ON ISSUANCE OF SHARES	0	0
50090100	+ CONTRIBUTIONS FOR FUTURE CAPITAL INCREASES	0	0
50090110	(-) INTEREST EXPENSE	-101,425	-90,075
50090120	(-) REPURCHASE OF SHARES	-171,724	-38,742
50090130	(-)+ OTHER INFLOWS (OUTFLOWS) OF CASH	0	0

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**

QUARTER: **04** YEAR: **2015**

**GRUPO ROTOPLAS, S.A.B. DE C.V.**

## STATEMENT OF CASH FLOWS

FOR THE TWELVE MONTHS ENDED 31 DECEMBER, 2015 AND 2014

(Thousand Pesos)

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REF	ACCOUNT/SUBACCOUNT	CURRENT YEAR	PREVIOUS YEAR
		Amount	Amount
50100000	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	-468,569	3,387,362
50110000	EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	0	0
50120000	CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	3,944,821	557,459
50130000	CASH AND CASH EQUIVALENTS AT END OF PERIOD	3,476,252	3,944,821

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**

QUARTER: **04** YEAR: **2015**

**GRUPO ROTOPLAS, S.A.B. DE C.V.**

## DISCUSSION AND ANALYSIS OF THE ADMINISTRATION ON THE RESULTS OF OPERATIONS AND FINANCIAL CONDITION OF THE COMPANY

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Grupo Rotoplas Reports  
Fourth Quarter and Full Year 2015 Results

### Fourth Quarter Highlights

- Net sales decreased 12.5% year over year while net sales ex-Brazil increased 14.4%
- Gross margin increased by 290 basis points year over year

### Full Year Highlights

- Revenues decreased by 13.0% as compared to 2014; ex Brazil revenues increased by 20.7%
- Strong operating and financial leverage resulted in a net income decrease of only 3.4% despite Brazil-driven reduction in net sales
- 70 basis points net income margin expansion

Mexico City, Mexico, February 10, 2016. Grupo Rotoplas S.A.B. de C.V. (BMV: AGUA) ("Rotoplas" or "the Company" or "the Group"), the leading provider of individual and integrated water solutions in the Americas, reported unaudited financial results for the fourth quarter and 12 months ended December 31, 2015. The information within has been prepared based on International Financial Reporting Standards (IFRS). "Strong demand for our products and strict financial discipline throughout our company played a key role in 2015, supporting profitability and growth in all markets except Brazil, which continues to be impacted by a challenging economic environment. However, the quick actions we took early in the year to right-size our operations in that country enabled us to contain the impact on our Brazilian business and achieve a breakeven position in the fourth quarter, which we expect to remain sustainable through 2016. There are significant opportunities in the fast growing global water industry and we will continue to leverage our diverse product suite, unmatched distribution platform and brand recognition to strengthen our footprint while focusing on those factors over which we have control." said Grupo Rotoplas Chief Executive Officer Carlos Rojas Mota Velasco.

### Financial Highlights

Figures in millions of MXN

4Q15 4Q14 Var. 2015 2014 Var.

Net Sales 1,397,596 (12.5%) 5,700,652 (13.0%)  
Individual Solutions 1,049,172 (10.5%) 4,477,851 (7.7%)  
Integrated Solutions 347,424 (18.1%) 1,223,170 (28.1%)

Mexico 880,780 (12.8%) 3,632,068 (18.4%)  
Brazil 1,278,617 (55.0%) 1,182,756 (59.5%)  
Others 239,199 (20.3%) 951,728 (30.7%)

EBITDA Margin 15.0% 15.7% (70) bp 13.5% 13.1% 40 bp  
Individual Solutions 15.2% 17.2% (200) bp 14.0% 14.1% (10) bp  
Integrated Solutions 14.6% 11.6% 300 bp 11.9% 10.2% 170 bp

Mexico 21.9% 22.3% (40) bp 22.3% 17.7% 460 bp  
Brazil (1.2%) 10.2% (1140) bp (8.8%) 10.6% (1940) bp  
Others 8.6% 6.8% 180 bp 6.2% 3.2% 300 bp

Fourth Quarter 2015 Results  
Selected 4Q15 Financial Information

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**

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Figures in millions of MXN

4Q154Q14Var.

Net Sales1,3971,596(12.5%)

Gross Profit566601(5.7%)

Gross Profit Margin40.5%37.6%290 pb

EBIT181216(16.4%)

EBIT Margin12.9%13.5% (60) pb

Net Income115124(7.8%)

Net Income Margin8.2%7.8%40 pb

EBITDA210251(16.3%)

EBITDA Margin15.0%15.7% (70) pb

Fourth quarter net sales decreased 12.5% year on year due to the challenging economic and political situation in Brazil. This resulted in a decrease in total retail sales volumes for the fourth quarter 2015.

However, sales excluding Brazil increased 14.4% year on year supported by increased demand from Mexico in the second half of the year once the electoral ban had been lifted, as well as a double-digit increase from other countries.

Gross profit margin increased by 290 basis points due to a 190 basis point improvement in raw material costs and greater fixed cost absorption.

Operating profit as a percentage of sales decreased by 60 basis points compared to the same period of last year. This was primarily due to decreased sales volume which partially offset Rotoplas' successful cost cutting initiatives.

Measures taken by the Company in the early part of the year have mitigated the negative effects on EBITDA from Rotoplas' operations in Brazil which, despite lower sales volume, resulted in a breakeven EBITDA in the final quarter. This is a further reflection of the successful strategies instituted by Rotoplas and the Company's ongoing commitment to profitability. At the Group level, EBITDA reached Ps. 210 million; a 16.3% decrease and margin decreased 70 basis points.

Results by Solution 4Q15

Figures in millions of MXN

Individual SolutionsIntegrated Solutions

4Q154Q14Var.4Q154Q14Var.

Net Sales1,0491,172(10.5%)347424(18.1%)

EBITDA159201(21.0%)51493.0%

EBITDA Margin15.2%17.2% (200) bp14.6%11.6%300 bp

Individual solutions represented 75% of fourth quarter net sales and decreased 10.5% year on year. Fourth quarter retail sales in Brazil decreased, negatively impacting the performance of individual solutions. However this was partially offset by continued strong sales of individual solutions in Mexico and other countries.

Integrated solutions represented 25% of net sales and decreased 18.1% year on year, primarily due to the economic downturn in Brazil.

Fourth quarter EBITDA margin for individual solutions decreased by 200 basis points to 15.2%, while EBITDA margin for integrated solutions expanded by 300 basis points, supported by improved raw material costs, sales in Mexico and product mix.

Results by Country 4Q15

Figures in millions of MXN

MexicoBrazilOthers

4Q154Q14Var.4Q154Q14Var.4Q154Q14Var.

Net Sales88078012.8%278617(55.0%)23919920.3%

EBITDA19317410.8%(3)63NA211352.9%

EBITDA Margin21.9%22.3%(40) bp(1.2%)10.2%(1140) bp8.6%6.8%180 bp

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# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**

QUARTER: **04** YEAR: **2015**

**GRUPO ROTOPLAS, S.A.B. DE C.V.**

**DISCUSSION AND ANALYSIS OF THE  
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## Full Year 2015 Results

### Selected Full Year 2015 Financial Information

Figures in millions of MXN

2015 2014 Var.

Net Sales 5,700 6,552 (13.0%)

Gross Profit 2,303 2,514 (8.4%)

Gross Profit Margin 40.4% 38.4% 200 pb

EBIT 662 698 (5.2%)

EBIT Margin 11.6% 10.7% 90 pb

Net Income 403 417 (3.4%)

Net Income Margin 7.1% 6.4% 70 pb

EBITDA 771 860 (10.3%)

EBITDA Margin 13.5% 13.1% 40 pb

For 2015, net sales decreased 13.0% due to weak performance in Brazil in both individual and integrated solutions, related to the political and economic challenges previously described. 2015 revenues excluding Brazil increased 20.7%, benefiting from increased sales of individual and integrated solutions in Mexico and strong sales volume in all other countries.

Gross profit margin increased by 200 basis points year on year. The increase in gross profit margins is due to an improved sales mix, better absorption of fixed costs as well as favorable raw materials prices.

The Company successfully expanded operating margin by 90 basis points despite lower sales volume, Ps. 70 million absorption in one timer charges related to scaling down Rotoplas' presence in Brazil, and to expenses related to the startup of US operations. This was partially achieved through tight control of operating expenses based on the zero based budget practice implemented throughout the organization in 2015.

It's important to note that despite the decrease in 2015 net sales, net income decreased by only 3.4% for the full year 2015 given the operating and financial leverage achieved throughout the Company.

Although 2015 was a challenging year, the measures taken during the first half of the year resulted in a 40 basis point year on year increase in EBITDA margin and a 70 basis point increase in net income margin.

## Results by Type of Solution 2015

Figures in millions of MXN

Individual Solutions Integrated Solutions

2015 2014 Var. 2015 2014 Var.

Net Sales 4,474,851 (7.7%) 1,223,701 (28.1%)

EBITDA 625 685 (8.7%) 145 174 (16.7%)

EBITDA Margin 14.0% 14.1% (10) bp 11.9% 10.2% 170 bp

Full year individual solutions sales decreased by 7.7% year on year. Rotoplas sold individual solutions to the public sector in Brazil during 2014 which were then migrated into integrated solutions by the end of 2014. However, excluding this classification effect individual solutions sales increased 12.9% year on year. Individual solutions represented 79% of the Company's 2015 net revenue.

# MEXICAN STOCK EXCHANGE

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**GRUPO ROTOPLAS, S.A.B. DE C.V.**

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Full year net sales of integrated solutions were Ps. 1,223 million; a 28.1% year on year decrease, impacted by the slowdown in Brazil but partially offset by increased demand in Mexico during the second half of the year.

Despite improved raw materials costs and measures taken to manage operating expenses throughout the organization, full year EBITDA margins by solution were negatively impacted by the slowdown of sales in Brazil. However, due to strong performance in all countries excluding-Brazil individual solutions performance remained flat year on year while integrated solutions margins expanded by 170 basis points, primarily due to increased sales in Mexico.

## Results by Country 2015

Figures in millions of MXN

Mexico Brazil Others

2015 2014 Var. 2015 2014 Var. 2015 2014 Var.

Net Sales 3,632 3,068 18.4% 1,182, 756 (59.5%) 951 728 30.7%

EBITDA 810 543 49.1% (98) 293 NA 592 3NA

EBITDA Margin 22.3% 17.7% 460 bp -8.8% 10.6% (1940) bp 6.2% 3.2% 300 bp

## Non-operating Results

Comprehensive financing costs for 2015 decreased by Ps. 87 million as compared to a Ps. 122 million decrease in 2014. US dollar appreciation against the currencies of those countries in which Rotoplas operates resulted in a cumulative exchange rate loss of Ps. 89 million.

Net interest came to Ps. 32 million in the Company's favor, due to a greater treasury surplus as compared to the prior year.

## Capex

As of December 31, 2015, the Company has made capital investments of Ps. 328 million, or 5.8% of sales, which have been allocated mainly to capacity expansion in Mexico and to the opening of new plants in the U.S.

## Capex

Figures in millions of MXN

2015%

Mexico 213 65%

Brazil 40 12%

Others 75 23%

Total 328 100%

## Debt

Total year end debt was held at Ps. 1,217 million, 98.9% of which was comprised of long-term debt and the remaining balance comprised of short-term debt. 99% of the Company's total debt is denominated in Mexican pesos with the remaining 1% denominated in Brazilian reals.

Grupo Rotoplas' cash position as of December 31, 2015 was Ps. 3,476 million. Cash resources were used primarily to support the increase in working capital required in fast growing markets. Correspondingly, the Company's net debt was (Ps. 2,259) million.

Figures in millions of MXN

2015 Dec. 2014 Var.

Total Debt 1,217 1,211 0.5%

Short Term Debt 131 0 30.4%

Long Term Debt 1,204 1,210 0.3%

Cash and Equivalents 3,476 3,945 (11.9%)

Net Debt (2,259) (2,734) 17.4%

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# MEXICAN STOCK EXCHANGE

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**GRUPO ROTOPLAS, S.A.B. DE C.V.**

## DISCUSSION AND ANALYSIS OF THE ADMINISTRATION ON THE RESULTS OF OPERATIONS AND FINANCIAL CONDITION OF THE COMPANY

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Financial Indicators for December 2015  
LTM15LTM14  
Net Debt / EBITDA (x) (2.9) x(3.2) x  
Total Liabilities/Stockholders' Equity0.40.4  
Earnings Per Share0.830.86  
Price per Share at Closing29.530.1  
Outstanding Shares486.2486.2

Rotoplas' resilience due to diversification both by product and by geography, resulted in a decrease in earnings per share of only Ps. 0.03 year on year due to the negative effects from Brazil.

### Derivative Financial Instruments

The use of derivative financial instruments is governed by the recommendations and policies dictated by our Board of Directors and supervised by our Auditing Committee, both of which provide guidelines for managing risk in exchange rates, interest rates and credit, the use of derivative and non-derivative financial instruments and, investing excess cash.

As of December 31, 2015, market value positions for Grupo Rotoplas were:

Type of InstrumentMarket Value (millions of pesos)

SWAP(1.5)

SWAP / CAP(12.9)

### Relevant Events

•In the fourth quarter 2015, Grupo Rotoplas opened its second plant in the US, located in Tallapoosa, Georgia. This plant is an important part of the Company's growth strategy to become one of the leading water solutions providers in the US. The Tallapoosa plant is Rotoplas' second facility in the US.

•Grupo Rotoplas announced in early 2016 the signature of one non-binding letter of intent and one binding letter with two companies that will add value, improved technology and enhanced profitability to Rotoplas' product portfolio of water-related solutions in Mexico and Argentina.

The transactions will be financed with the Company's cash in hand. These transactions are subject to approval by the appropriate regulatory authorities and are expected to close during the first half of 2016.

### Share Buyback Program

As of December 31, 2015 the Company's share buyback fund reported 6,127,759 shares in treasury.

### Analyst Coverage

As of December 31, 2015, Grupo Rotoplas is covered by analysts at the following brokerages:

- Bank of America Merrill Lynch
- Grupo Bursátil Mexicano (GBM)
- Goldman Sachs
- Santander

### Conference Call

Grupo Rotoplas will host a conference call on Thursday, February 11, 2016 at 10:00 a.m. Mexico City time / 11:00 a.m. EST to present the Company's 2015 Fourth Quarter and Full Year Results.

Carlos Rojas Mota Velasco, Chairman of the Board and Chief Executive Officer, and Mario Romero Orozco, Chief Financial Officer, will review third quarter results followed by a question and answer session.

To participate in the conference call, please dial:

- Mexico: 001 800 514 1067
  - USA: 1 888 395 3227
  - Other countries: 1 719 457 2628
-

# MEXICAN STOCK EXCHANGE

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Conference number: 972385

The call is also available through the Grupo Rotoplas investor relations website:

[www.rotoplas.com/investors](http://www.rotoplas.com/investors)

## Investor Relations

Nayelli Corro

Phone: +52 (55) 52015000 Ext: 50163

Email: [agua@rotoplas.com](mailto:agua@rotoplas.com)

## Forward Looking Statements

This press release may include certain forward-looking statements relating to Grupo Rotoplas S.A.B. de C.V., it relies on considerations of the Grupo Rotoplas S.A.B. de C.V. management which are based on current and known information; however, the forward-looking statements could vary due to facts, circumstances and events beyond the control of Grupo Rotoplas, S.A.B. de C.V.

## About the Company

Grupo Rotoplas S.A.B. de C.V. is Latin America's leading provider of individual and integrated water solutions for storing, carrying, and treating water. With more than 35 years' experience in the industry and 23 plants throughout the Americas, Rotoplas has a presence in 12 countries and a portfolio that includes 17 product lines. Grupo Rotoplas has been listed on the Mexican Stock Exchange (BMV) under the ticker "AGUA" since December 2014.

Grupo Rotoplas S.A.B. de C.V.

Consolidated Income Statement for 4Q15 and Full Year 2015

Non-Audited Figures - in millions of MXN

## Income Statement

Figures in millions of MXN

4Q15 4Q14 Var. 2015 2014 Var.

Net Sales 1,397,596 (12.5%) 5,700,652 (13.0%)

Cost of Sales 830,995 (16.6%) 3,397,403 (15.9%)

Gross Profit 566,601 (5.7%) 2,303,251 (8.4%)

Gross Profit Margin 40.5% 37.6% 290 bp 40.4% 38.4% 200 bp

Operating Expense 386,385 (9.3%) 1,641,816 (9.6%)

Operating Income 181,216 (16.4%) 662,698 (5.2%)

Operating Income Margin 12.9% 13.5% (60) bp 11.6% 10.7% 90 bp

Comprehensive Financing Cost (6) (49) 87.3% (87) (122) 29.0%

Financial Income 38 (3) NA 128 114 12.0%

Financial Costs 4446 (4.7%) 215237 (9.2%)

Earnings Before Taxes 1741674 (0.0%) 576577 (0.2%)

Taxes 604338 (3.4%) 1741608 (3.0%)

Net Income 115124 (7.8%) 403417 (3.4%)

Net Income Margin 8.2% 7.8% 40 bp 7.1% 6.4% 70 bp

EBITDA 210251 (16.3%) 771860 (10.3%)

EBITDA Margin 15.0% 15.7% (70) bp 13.5% 13.1% 40 bp

Grupo Rotoplas S.A.B. de C.V.

Balance Sheet as of year-end 2015 and 2014

Non-Audited Figures - in millions of MXN



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Balance Sheet

Figures in millions of MXN

4Q15Dic. 2014

Cash and Cash Equivalents 3,476,945

Accounts Receivable 1,874,725

Inventory 768,877

Other Current Assets 276,384

Current Assets 6,396,932

Property, Plant and Equipment -Net 1,304,196

Other Long-Term Assets 483,408

Total Assets 8,181,536

Short-term Debt 1310

Suppliers 580,939

Other Accounts Payable 280,155

Short-term Liabilities 872,103

Long-term Debt 1,204,201

Other Long-Term Liabilities 52,677

Total Liabilities 2,128,371

Total Stockholders' Equity 6,054,165

Total Liabilities + Stockholders' Equity 8,181,536

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MEXICAN STOCK EXCHANGE

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**GRUPO ROTOPLAS, S.A.B. DE C.V.**

**FINANCIAL STATEMENT NOTES**

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# MEXICAN STOCK EXCHANGE

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QUARTER: **04** YEAR: **2015**

## INVESTMENTS IN ASSOCIATES AND JOINT VENTURES (THOUSAND PESOS)

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COMPANY NAME	PRICIPAL ACTIVITY	NUMBER OF SHARES	% OWNER SHIP	TOTAL AMOUNT	
				ACQUISITION COST	CURRENT VALUE
DALKASA, S.A.	FABRICACION Y COMERCIALIZACION DE TANQUE	618,377	49.88	2,609	9,677
<b>TOTAL INVESTMENT IN ASSOCIATES</b>				2,609	9,677

NOTES

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
**GRUPO ROTOPLAS, S.A.B. DE C.V.**

QUARTER: **04** YEAR: **2015**

## BREAKDOWN OF CREDITS (THOUSAND PESOS)

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CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	CONTRACT SIGNING DATE	EXPIRATION DATE	INTEREST RATE	MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY						MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY					
					TIME INTERVAL						TIME INTERVAL					
					CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1 YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
<b>BANKS</b>																
<b>FOREIGN TRADE</b>																
BNDES	YES	03/01/2012	15/02/2018	3.9 + T VAR							N/A	11,469	6,536	290	0	0
<b>SECURED</b>																
<b>COMMERCIAL BANKS</b>																
BANCO SANTANDER	NOT	19/12/2013	19/12/2020	5.08 T VARIAB	N/A	762	0	148,455	150,000	300,000						
BANORTE	NOT	20/12/2013	19/12/2020	5.03 T VARIAB	N/A	755	0	148,648	150,000	300,000						
<b>OTHER</b>																
<b>TOTAL BANKS</b>						<b>0</b>	<b>1,517</b>	<b>0</b>	<b>297,103</b>	<b>300,000</b>	<b>600,000</b>	<b>0</b>	<b>11,469</b>	<b>6,536</b>	<b>290</b>	<b>0</b>



MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
 GRUPO ROTOPLAS, S.A.B. DE C.V.

QUARTER: **04** YEAR: **2015**

**BREAKDOWN OF CREDITS**  
 (THOUSAND PESOS)

**CONSOLIDATED**  
**Final Printing**

CREDIT TYPE / INSTITUTION	FOREIGN INSTITUTION (YES/NO)	DATE OF AGREEMENT	EXPIRATION DATE	MATURITY OR AMORTIZATION OF CREDITS IN NATIONAL CURRENCY						MATURITY OR AMORTIZATION OF CREDITS IN FOREIGN CURRENCY					
				TIME INTERVAL						TIME INTERVAL					
				CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE	CURRENT YEAR	UNTIL 1YEAR	UNTIL 2 YEAR	UNTIL 3 YEAR	UNTIL 4 YEAR	UNTIL 5 YEAR OR MORE
OTHER CURRENT AND NON-CURRENT LIABILITIES WITH COST															
<b>TOTAL OTHER CURRENT AND NON-CURRENT LIABILITIES WITH COST</b>				0	0	0	0	0	0	0	0	0	0	0	0
<b>SUPPLIERS</b>															
CUENTAS POR PAGAR	NOT			N/A	237,687										
CUENTAS POR PAGAR	YES			N/A	152										
CUENTAS POR PAGAR	NOT									N/A	206,169				
CUENTAS POR PAGAR	YES									N/A	135,576				
<b>TOTAL SUPPLIERS</b>				0	237,839					0	341,745				
<b>OTHER CURRENT AND NON-CURRENT LIABILITIES</b>															
OTROS PASIVOS CIRCULANTES	NOT			N/A	26,694	0	0	0	0						
OTROS PASIVOS NO CIRCULANTES	NOT			N/A	0	0	0	0	22,981						
OTROS PASIVOS CIRCULANTES	NOT									N/A	10,992	0	0	0	0
OTROS PASIVOS CIRCULANTES	YES									N/A	14,901	0	0	0	0
<b>TOTAL OTHER CURRENT AND NON-CURRENT LIABILITIES</b>				0	26,694	0	0	0	22,981	0	25,893	0	0	0	0
<b>GENERAL TOTAL</b>				0	266,050	0	297,103	300,000	622,981	0	379,107	6,536	290	0	0

NOTES

# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
**GRUPO ROTOPLAS, S.A.B. DE C.V.**

QUARTER: **04**      YEAR: **2015**

## MONETARY FOREIGN CURRENCY POSITION

**CONSOLIDATED**

(THOUSAND PESOS)

Final Printing

FOREIGN CURRENCY POSITION (THOUSANDS OF PESOS)	DOLLARS		OTHER CURRENCIES		THOUSAND PESOS TOTAL
	THOUSANDS OF DOLLARS	THOUSAND PESOS	THOUSANDS OF DOLLARS	THOUSAND PESOS	
<b>MONETARY ASSETS</b>	2,374	48,705	84,651	1,460,116	1,508,821
CURRENT	2,275	47,004	83,960	1,448,200	1,495,204
NON CURRENT	99	1,701	691	11,916	13,617
<b>LIABILITIES POSITION</b>	12,701	219,069	9,674	166,864	385,933
CURRENT	12,701	219,069	9,278	160,038	379,107
NON CURRENT	0	0	396	6,826	6,826
<b>NET BALANCE</b>	<b>-10,327</b>	<b>-170,364</b>	<b>74,977</b>	<b>1,293,252</b>	<b>1,122,888</b>

NOTES

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
GRUPO ROTOPLAS, S.A.B. DE C.V.

QUARTER: **04** YEAR: **2015**

DEBT INSTRUMENTS

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FINANCIAL LIMITATIONS IN CONTRACT, ISSUED DEED AND / OR TITLE

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MEXICAN STOCK EXCHANGE

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DEBT INSTRUMENTS

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**CONSOLIDATED**

**Final Printing**

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ACTUAL SITUATION OF FINANCIAL LIMITED

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# MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
 GRUPO ROTOPLAS, S.A.B. DE C.V.

QUARTER: **04** YEAR: **2015**

## DISTRIBUTION OF REVENUE BY PRODUCT

CONSOLIDATED

TOTAL INCOME  
(THOUSAND PESOS)

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MAIN PRODUCTS OR PRODUCT LINE	NET SALES		MARKET SHARE (%)	MAIN	
	VOLUME	AMOUNT		TRADEMARKS	CUSTOMERS
<b>NATIONAL INCOME</b>					
SOL. INDIVIDUALES	0	2,923,998	0		
SOL. INTEGRALES	0	692,411	0		
<b>EXPORT INCOME</b>					
SOL. INDIVIDUALES	0	15,855	0		
SOL. INTEGRALES	0	0	0		
<b>INCOME OF SUBSIDIARIES ABROAD</b>					
SOL. INDIVIDUALES	0	1,537,232	0		
SOL. INTEGRALES	0	530,904	0		
<b>TOTAL</b>	<b>0</b>	<b>5,700,400</b>			

NOTES

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**  
**GRUPO ROTOPLAS, S.A.B. DE C.V.**

QUARTER: **04** YEAR: **2015**

**ANALYSIS OF PAID CAPITAL STOCK**

**CONSOLIDATED**

**CHARACTERISTICS OF THE SHARES**

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SERIES	NOMINAL VALUE	VALID COUPON	NUMBER OF SHARES				CAPITAL STOCK	
			FIXED PORTION	VARIABLE PORTION	MEXICAN	FREE SUBSCRIPTION	FIXED	VARIABLE
I	0	0	15,104	0	0	15,104	50	0
II	0	0	0	480,092,071	0	480,092,071	0	5,211,245
<b>TOTAL</b>			15,104	480,092,071	0	480,107,175	50	5,211,245

**TOTAL NUMBER OF SHARES REPRESENTING THE PAID IN CAPITAL STOCK ON THE DATE OF SENDING THE INFORMATION**

480,107,175

**NOTES**

MEXICAN STOCK EXCHANGE

STOCK EXCHANGE CODE: **AGUA**

QUARTER: **04** YEAR: **2015**

**GRUPO ROTOPLAS, S.A.B. DE C.V.**

**DERIVATIVE FINANCIAL INSTRUMENTS**

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**CONSOLIDATED**

**Final Printing**

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