

Who is Rotoplas?

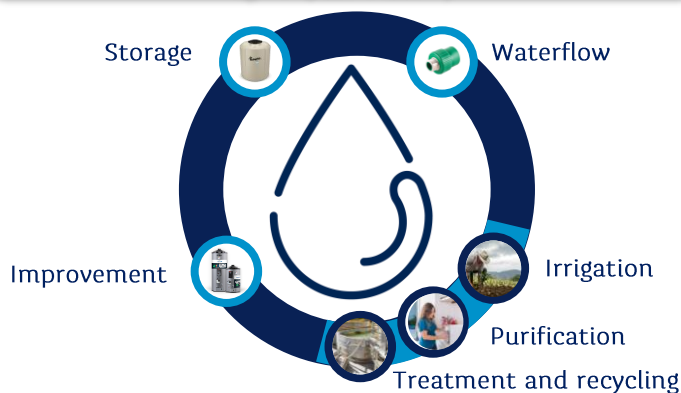
Since 1978, Grupo Rotoplas has been enhancing people's relationship with water, becoming a market leader in the Americas. With over 40 years of experience, 18 plants in 14 countries, and 9 distinct brands, Rotoplas offers 27 product lines, a service platform, and an e-commerce business. It tackles water management challenges with solutions for storing, piping, improving, treating, and recycling water. Listed on the Mexican Stock Exchange (BMV) as "AGUA" since 2014, Rotoplas drives innovation and sustainability, delivering integrated solutions that enhance water quality and efficiency.

S&P Global Ratings ----- 'mxAA--'

Fitch Ratings ----- AA(mex)

MSCI ----- BBB

Leading products and services in a rapidly growing and high-impact industry.



Why AGUA*?

Transformation story: Rotoplas significantly increased its ROIC since 2019

Sustainable growth plan

Rotoplas pays dividends annually, despite being a growing company

Clear climate change and diversity targets

Leader in sustainability and innovation – Rotoplas operates sustainably and helps its clients to reduce their environmental impact

Upside potential with a consensus TP of \$42.60



Water **Scarcity**: 2.2 billion people lack safe water; 40% affected; worsening due to poor management.

Water **Pollution**: Over **80% of wastewater flows untreated**; 1.8M people die annually from waterborne diseases.

Water **Storage**: Half of world's population to live in **water-stressed areas by 2025**.

Agricultural Water Use: Agriculture accounts for **70% of global water withdrawals**, impacting water availability.

Water **Disasters**: Floods, droughts, and storms **affect over 1.5 billion people** annually.

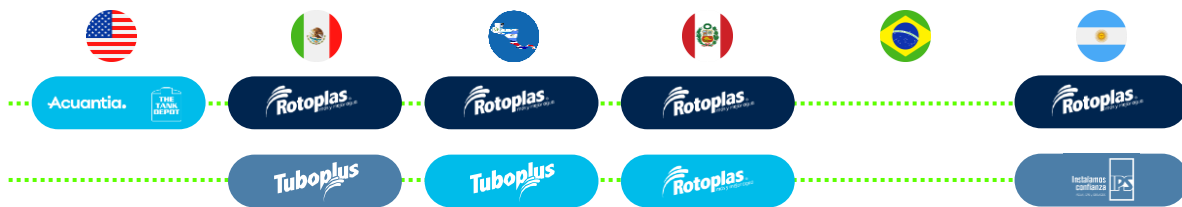
Our presence

PRODUCTS

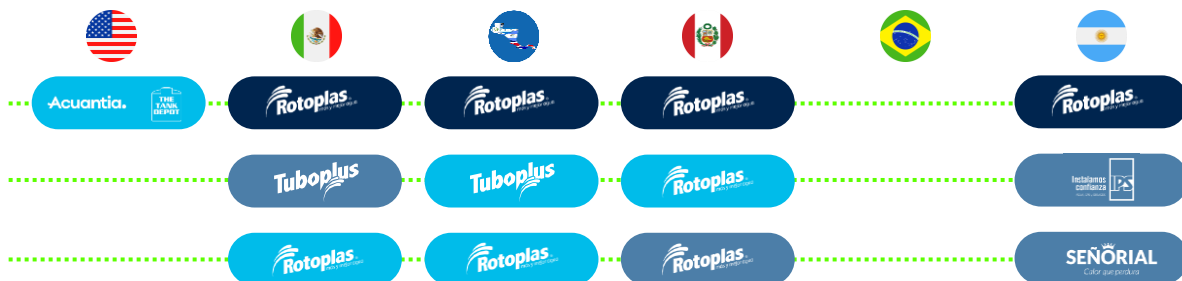
Storage



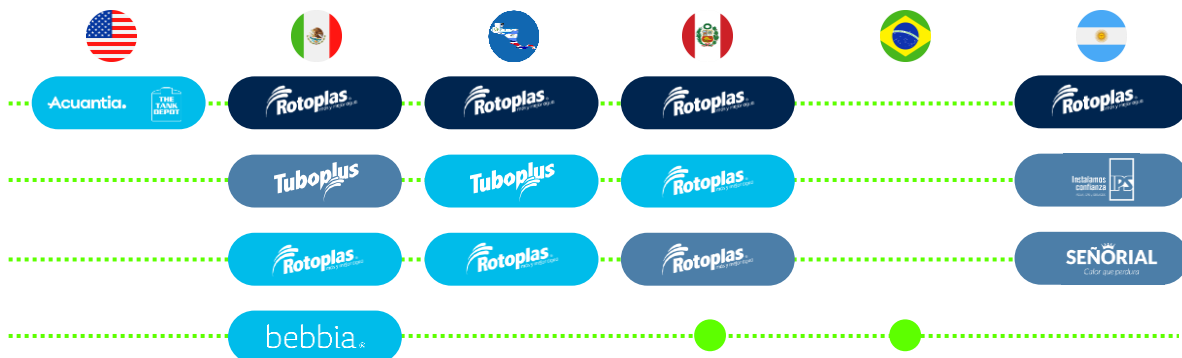
Waterflow



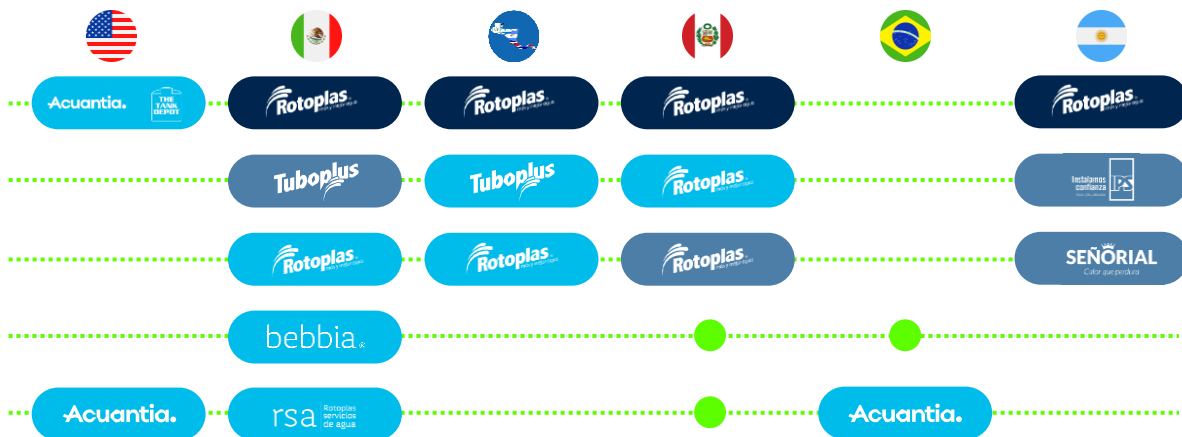
Improvement



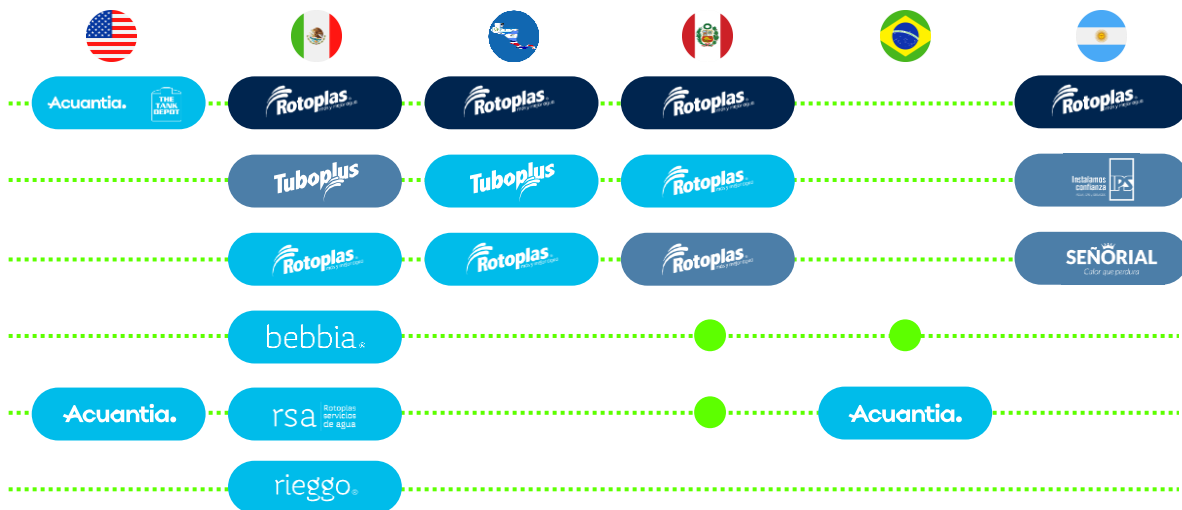
Purification



Treatment and recycling



Irrigation



● Mature market ● Expanding market ● Emerging market ● Explore

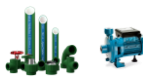
Grupo Rotoplas

(BMV: AGUA*)

Figures in MXN mm



Our solutions

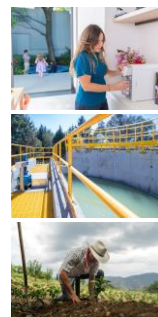


Value Traditional Business Adaptation Solutions

- Leading brands
- Strong market share
- Strong cash flow
- Steady EBITDA – 2024 \$1,828
- Dividend payment

Growth New Businesses Mitigation Solutions

- Investment phase: negative cash flow
- Negative EBITDA 2024 (\$336)
- Strong earnings growth potential



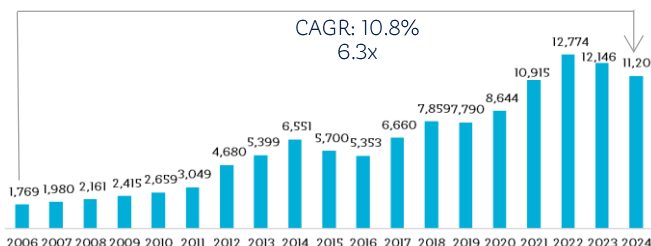
bebbia

rsa
Rotoplas servicios de agua

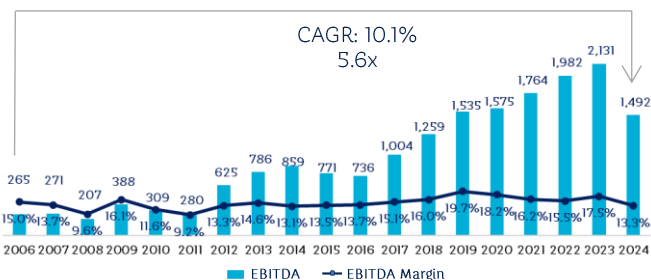
Acuantia

riego

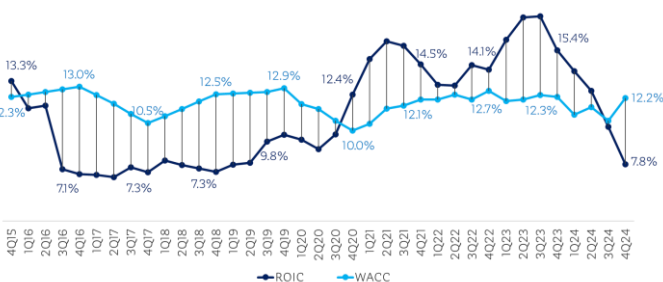
SALES



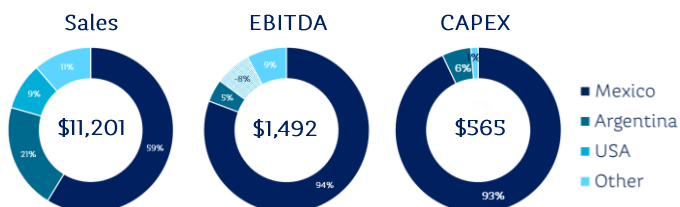
EBITDA



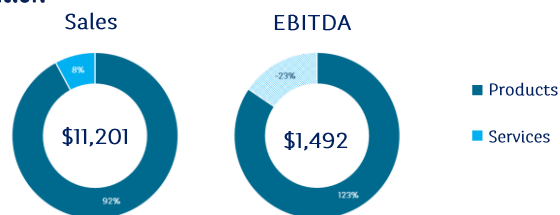
ROIC & WACC



2024 Results | by country



By solution



Balance Sheet

Cash and Cash Equivalents	732
Other Assets	14,213
Total Assets	14,945
Debt	4,683
Other Liabilities	3,559
Total Liabilities	8,242
Equity	6,702
Liabilities + Equity	14,945

December 2024

Strategic Priorities

- Sustainable growth of the traditional business (products)
- Growth and development of new businesses (services)
- Digitization of the water ecosystem
- Commitment to look after all stakeholders



Goals | ESG

- Suppliers evaluated with ESG criteria
- Customer Satisfaction (NPS Score)
- CO₂ Intensity - Scopes 1 & 2 – per ton of processed resin m³ of purified water using our solutions
- People impacted with access to sanitation (cumulative)
- Women in the workforce

Goal 2025

Suppliers evaluated with ESG criteria	100%*
Customer Satisfaction (NPS Score)	80
CO ₂ Intensity - Scopes 1 & 2 – per ton of processed resin m ³ of purified water using our solutions	0.41
People impacted with access to sanitation (cumulative)	1.7 MM
Women in the workforce	1 MM
	30%

* % of Critical Tier 1 suppliers



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