



Access to water and sanitation context



11%

OF THE WORLD'S POPULATION DO NOT HAVE ACCESS TO DRINKING WATER.



32

MILLION PEOPLE DO NOT HAVE ACCESS TO DRINKING WATER IN LATIN AMERICA.



40%

OF THE WORLD'S POPULATION DO NOT HAVE BASIC SANITATION FACILITIES.



80%

OF GLOBAL DISEASES ARE RELATED TO POLLUTED WATER.

Source: *Panorama del agua en el mundo, Consejo Consultivo del Agua.*

Water solutions

We provide solutions attached to the highest quality standards, focused on innovation in the redesign and development of our portfolio, which we are also reinforcing with an increasing service offer.

Individual Solutions



Integrated Solutions



Alignment with the



SUSTAINABLE DEVELOPMENT GOALS



Through programs implemented with strategic allies that employ our solutions, we contribute to improve water and sanitation access of vulnerable communities.



We support the water-related innovation ecosystem through the development and support of pioneer technologies.



The water and sanitation projects developed by the company improve the wellbeing and health of the population they benefit, children school assistance is fostered and gender gap diminished.

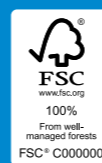
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Check out our Integrated Annual Report 2016, reported under the new GRI Standards in:

www.rotoplas.com/inversionistas



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Rotoplas
 más y mejor agua

Rotoplas. In_

OUTLINE OF THE ANNUAL INTEGRATED REPORT 2016

Intelligent investment. Economic Performance
Innovation & strategy. Creation of Value
Involvent in development. Value Transfer
Inclusion of talent. Our Team
Integrity & leadership. Corporate Governance
Inspiration for progress. Future perspective

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Main figures



2,829
EMPLOYEES



14
COUNTRIES IN OPERATION



18
SOLUTION LINES



21
PRODUCTION PLANTS¹



4
DISTRIBUTION CENTERS



6,330
DIRECT CUSTOMERS



+23,000
SALES POINTS



\$5,353
MILLION MEXICAN PESOS INCOME



\$77.7
MILLION MEXICAN PESOS INVESTED IN RESEARCH AND DEVELOPMENT (R&D)



\$449
MILLION MEXICAN PESOS OF NET PROFIT



15.6
AVERAGE HOURS OF TRAINING PER EMPLOYEE



+83%
OF SATISFIED CUSTOMERS IN ALL OUR MARKETS

¹ 21 Rotoplas[®] plants also operate as distribution centers.

Relation with stakeholders

Grupo Rotoplas trajectory, performance and perspectives, are the result of a strong network of relationships and collaborative efforts with our different stakeholders. We understand the actively and multidirectional interaction, with an approach to maximize the created value.



CUSTOMERS



EMPLOYEES



COMMUNITY



SUPPLIERS



BOARD OF DIRECTORS AND ITS INTERNAL BODIES



FINANCIAL COMMUNITY

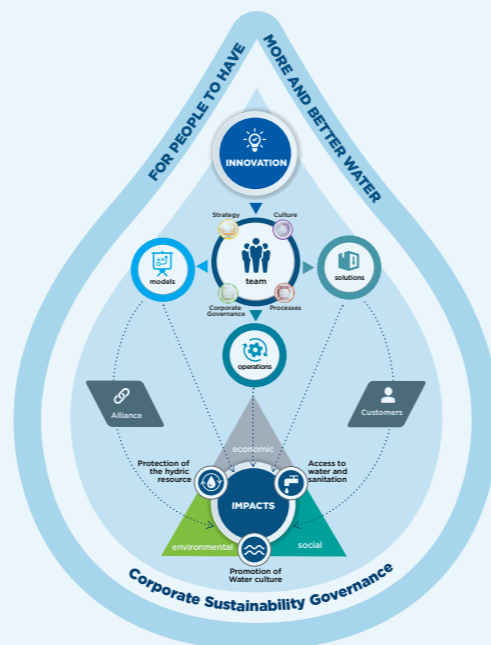


AUTHORITIES AND REGULATORY BODIES

Sustainability model

In Grupo Rotoplas we consider sustainability as a crossed drive to our corporate strategy and our relation with stakeholders. Under our mission, "For people to have more and better water", we want to generate a positive impact that will transcend our operations and contribute to promote a more sustainable society, from the social, environmental and economic perspectives.

From our understanding of value creation, we prioritize our activities which are based on four focal points: **Corporate Sustainability Governance, Collaborative Innovation with purpose, Driving economic and social development and Safeguarding water as a resource for the future.**



Water culture

Recognized since 2010 by the United Nations as a human right, access to drinking water and sanitation should also be continuous and sufficient for personal and domestic use, according to provisions of the multilateral organization.

In Latin America, we face a complex hydrological reality, which makes the supply of quality water, in sufficient amounts, a challenge. There is also little valuing of water as a public resource, which drives the need for a collective culture in this regard. In Grupo Rotoplas we pursue to promote different awareness activities.



Fan del agua (Water fan)

We share tips and educational content for water care, and promote the involvement of users by encouraging them to calculate their water footprint and start saving it.

+50,000

VISITS PER YEAR



FOLLOWERS COMMUNITIES ON FACEBOOK AND TWITTER.

Operational efficiency

In Grupo Rotoplas we perform by following business processes, whose implementation facilitates coordination between activities, increasing operational efficiency and cost reduction, aiming for a continuous improvement.



86%

OF THE ELECTRICITY USED FOR PRODUCTION, COMES FROM RENEWABLE WIND ENERGY.

26.7%

OF WATER USED DURING OUR PRODUCTION PROCESS IS REUSED

30%

OF RECYCLED MATERIALS IN THE INTERMEDIATE LAYER OF THE THREE-LAYER STORAGE TANKS